

Overview of sales module

With sales module you can generate purchases document, quotation and invoice.

When other modules are available, you can convert delivery order (logistics) to invoice or record a purchase in journal (finance). Sales data will also be accessible in project management module and clients files (address book).



Purchase

To create a new purchase go 'purchases' from menu and click 'New purchase' tab

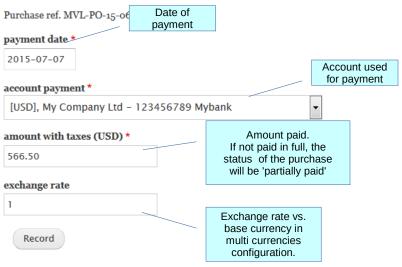
Purchases list New purchase Aging The purchasing entity. With multi company settings, you List Supplier (must be can allocate the purchase to a available in different entity (I.e a factory or Options address book) department) header allocated * My Company Ltd My Company Ltd select an entity for which the purchase is done supplier * Bekalan PIT Sdn Bhd Transaction date * Date of Title * type purchase Purchase v 01 / 09 / 2018 3 Project reference (Project Project * management) 319 | open | A-BR-1_11-f v currency * Purchase currency Dollar Singapour Tax name and rate if applicable tax: VAT 3 percent: Any comment that can be List of items purchased. terms: on receipt v days used in print document for Packed and delivered example If available in Products and services, items can Add lines for be selected from list Items item Add item Tax Total Description Delete • 160 B160 9555444101383 6 pcs in 1 set@ 51010 - Cost c v 100 5 500.00 item 2 51010 - Cost c v 50 50.00 419.53 USD Total 550.00 Purchase total, gross and with tax 15.00 Tax payable Total purchase 565.00 remove last item Attach a file Browse... No file selected. A file can be attached to Next the purchase for view list reference (I.e a supplier O print invoice) O record payment

New purchase

Record

Purchase payment

Purchase payment

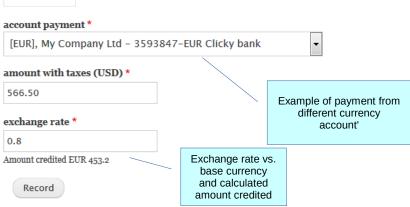


Purchase payment

Purchase ref. MVL-PO-15-06-BP-3

payment date *

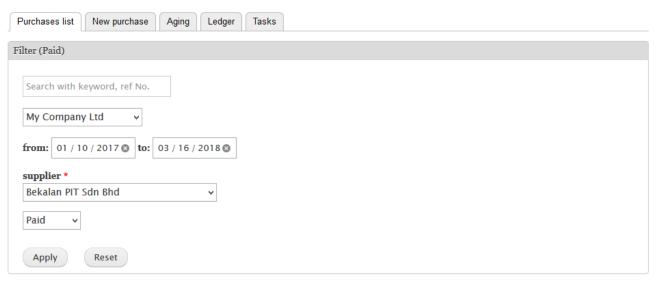
2015-07-07



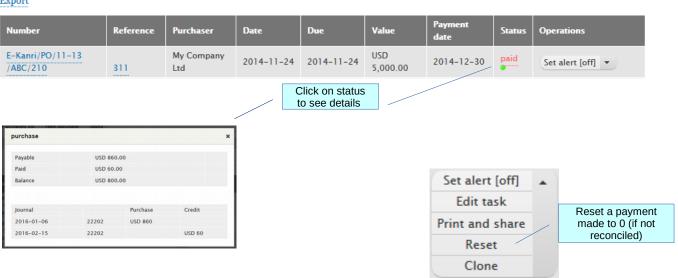
Upon recording a unique reference No. is The purchase is recorded. Ref MVL-PO-15-06-BP-3 generated Purchases list Purchases list List filter New purchase Tasks Purchases list Aging Ledger Filter (Any) Search with number; i.e. '23' Search with keyword, ref No. My Company Ltd from: 01 / 10 / 2017 (a) to: 03 / 16 / 2018 (b) Extended options search supplier * Bekalan PIT Sdn Bhd Any v Apply Reset Export in Actions References links: Excel format menu Export supplier, project, attachment. Number Reference Value Payment date Operations Status USD 120.00 MVL-PO-17-09-My Company 2017-09-07 2017-09-07 tax: USD Bekalan 2017-09-07 Set alert [off] ▼ BP-16 12.00 USD Debit note MVL-DN-17-09-My Company (120.00)Status: Bekalan 2017-09-07 2017-09-07 22017-09-07 BP-17 tax: USD Unpaid 12.00 Partially paid Paid USD 120.00 MVL-PO-17-09-Bekalan 2017-09-10 partially My Company 2017-09-10 Click on link to view details tax: USD 2018-02-25 BP-18 120 12.00 Bekalan SGD 550.00 MVL-PO-18-01-My Company 2018-01-09 319 2018-01-09 tax: SGD unpaid Quick edit ▼ BP-23 Ltd Attachment 15.00 Quick edit header View in info Edit (if status is Quick Edit browser unpaid) Register payment of Edit Set an alert / purchase reminder Pay Set alert [off] Print and share Add a task document Edit task Download in Excel Print and share format Excel download Delete (if status is Duplicate document unpaid) with new reference Delete No. Clone

Purchases list

Purchases list



Export



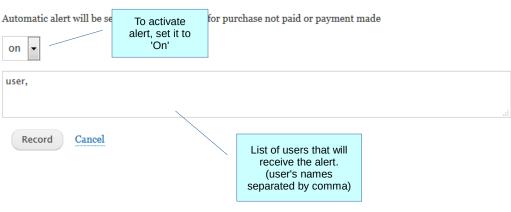
Purchase - alert

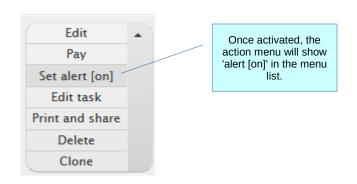
Alert is a simple email reminder sent on schedule to inform users that a purchase is still due or a payment has been record.

This function is linked to a server configuration (cron jobs). Consult server administrator for more details.

Set purchase alert

Purchase ref. MVL-PO-15-06-BP-3



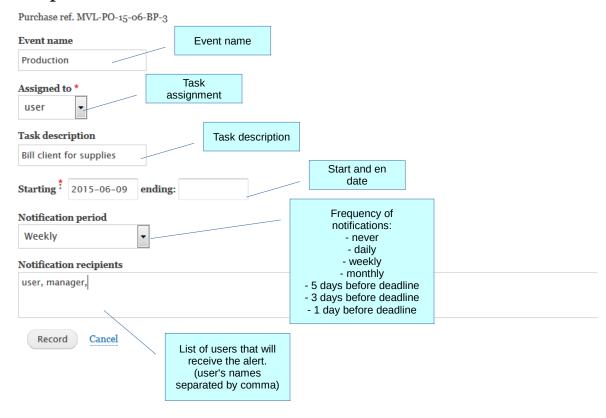


Purchases task

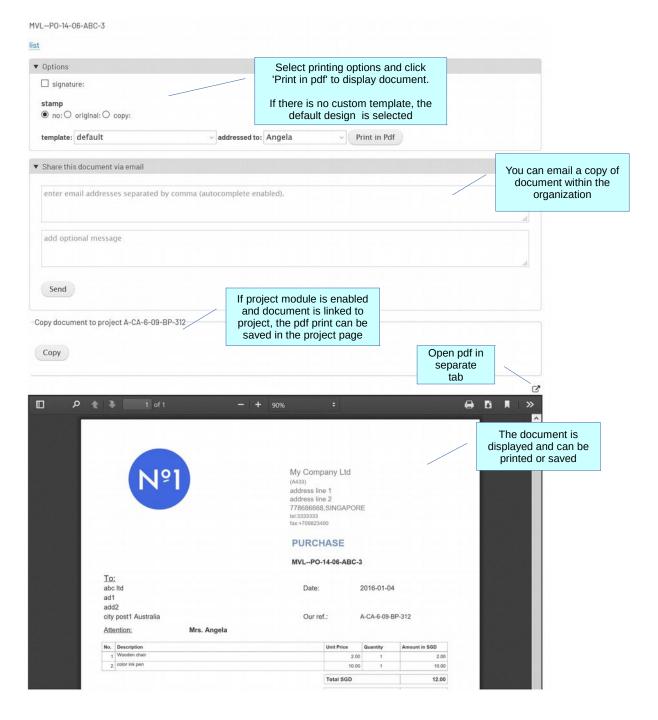
Task can be set for more precise purchase management.
A task is made from an Event + task.
It can be delimited by dates, assign to a user with notification patterns.

This function is linked to a server configuration (cron jobs). Consult server administrator for more details.

Set purchase task or reminder



Purchase - print and share



Purchase

Formatting

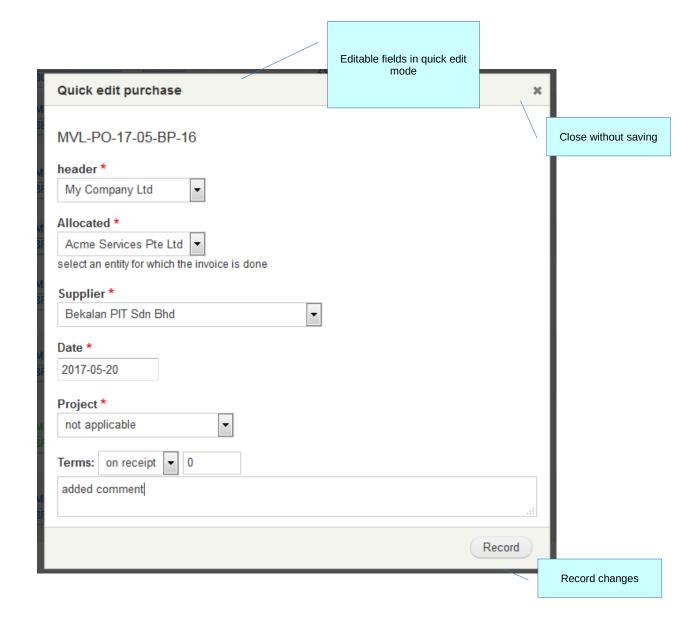
Form input

Default PDF output

Des	scription		Account	Quantity	Valu	ie	Tax	Total		Delete
1	item group 1		51010 - Cost c 🗸	0		0			0.00	
2	11 Ted11 John Ted	11	51010 - Cost c 🗸	10		10			vith 0 values will e a paragraph	
3	item C		51010 - Cost c v	10		11		item (se	th prede ee produ ervices)	fined cts &
4	[sub total])	51010 - Cost a 🗸	0		0		Entor [0.00 sub tota	II and
5	item group 2		51010 - Cost c 🗸	0		0		0 valu	es to cre b total lir	ate a
6	item C		51010 − Cost c ∨	10		12			120.00	
7	item C)	51010 - Cost c 🗸	10		13			130.00	
8	[sub total]		51010 - Cost c 🗸	0		0			0.00	
9	item C		51010 – Cost c 🗸	10		15			150.00	
Tot	al								610.00	
No.	1 .					paragra	ph		Amount i	n USD
1_	item group 1									
	1 John Ted					10.00	10			100.00
	2 item					Sub total				110.00
	itama arrayın 0						Sub	total		210.00
2_	item group 2					42.00	40			420.00
-	tem					12.00	10			120.00
						15.00		total		250.00
	3 item					15.00	10	Jui		150.00
					To	tal USD				610.00

Purchase – quick edit

Quick edit allows change of header information without any change in document value

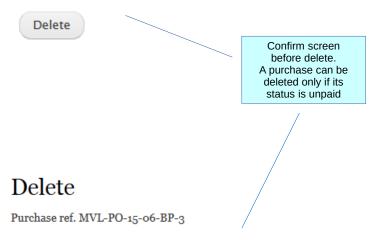


Purchase - delete

Delete

Purchase ref. MVL-PO-15-06-BP-3

Are you sure you want to delete this purchase?



This purchase cannot be deleted because it has been fully or partially paid

Purchase - clone

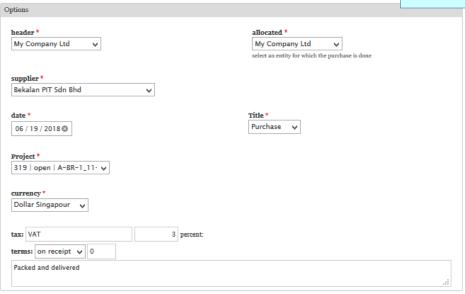
By cloning existing purchase, you create a copy of purchase with different reference number.
It is useful for recurring transactions

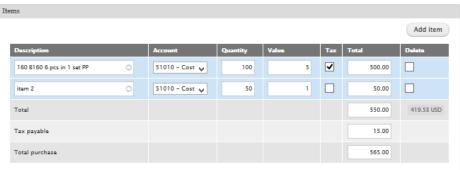
New purchase

List

Template purchase based on ref. MVL-PO-18-01-BP-23. A new purchase will be generated.

Example of cloned purchase

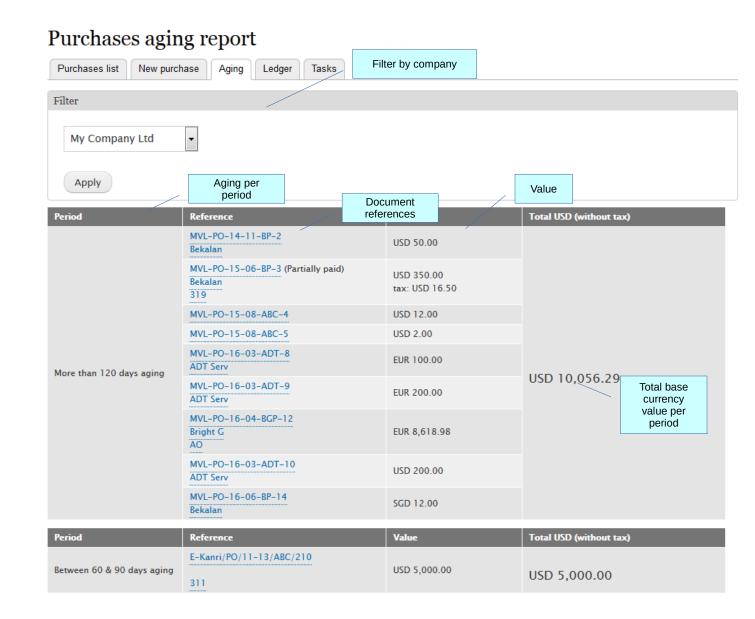




Attached document: Sample_statment.pdf



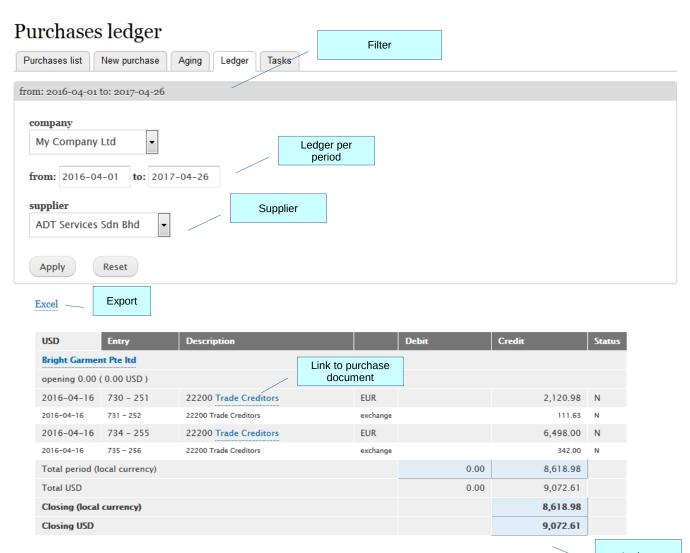
Purchase – Aging report



Purchase

Ledger report per supplier

Note: this report is only available with finance module

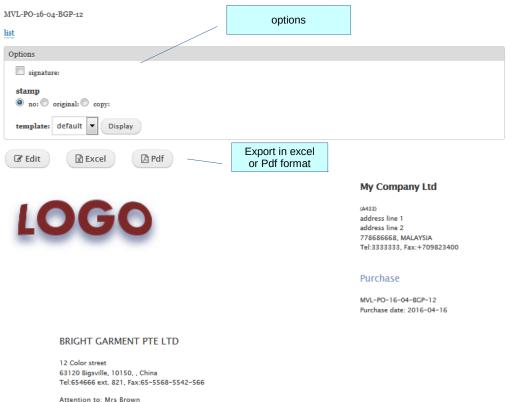


Ledger transactionas and balance

Purchase

View in browser

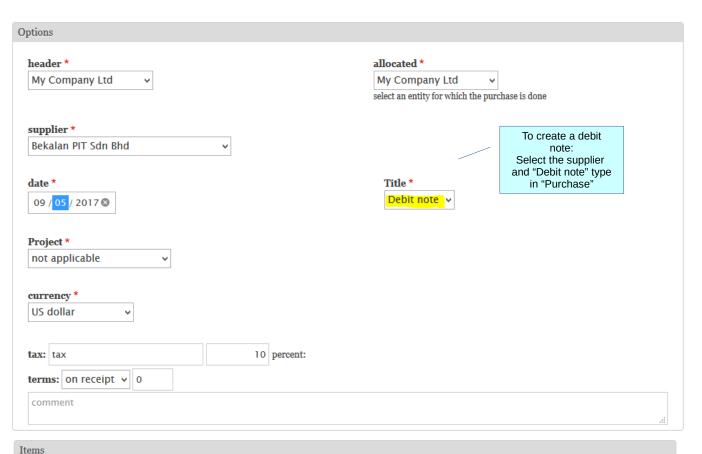
View

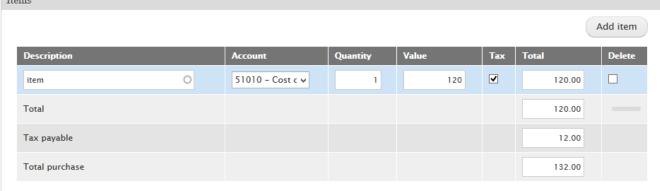


	Description	Code / ref.	Unit price EUR	Quantity	Amount EUR
0.1	item 1		2,120.98	1	2,120.98
0.2	item 2		6,498.00	1	6,498.00
	Our ref. MVL-D-SG-2016_01-AO-1	20			8,618.98
			eight th	ousand six hund	dred and eighteen point nine eight
	Authorized signatory				

Debit note can be created in sales module.

A debit note is a credit given by a supplier on purchase.





It can only be assigned to a specific purchase for compensation



Debit note have a special menu item to assign debit to a purchase

Set alert [off]

Edit task

Print and share

Excel download

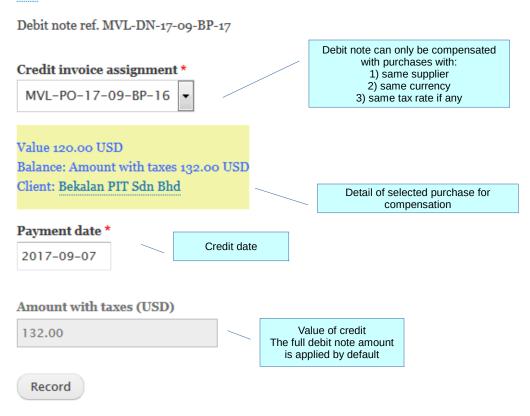
Delete

Clone

Assign debit note

Assign debit to purchases

List



Debit applied

Number	Reference	Purchaser	Date	Due	Value	Payment date	Status
MVL-PO-17-09- BP-16	Bekalan	My Company Ltd	2017-09-07	2017-09-07	USD 120.00 tax: USD 12.00	2017-09-07	paid
MVL-DN-17-09-	Bekalan	My Company Ltd	2017-09-07	2017-09-07	USD (120.00) tax: USD 12.00	22017-09-07	paid

After debit note is assigned status of document changed

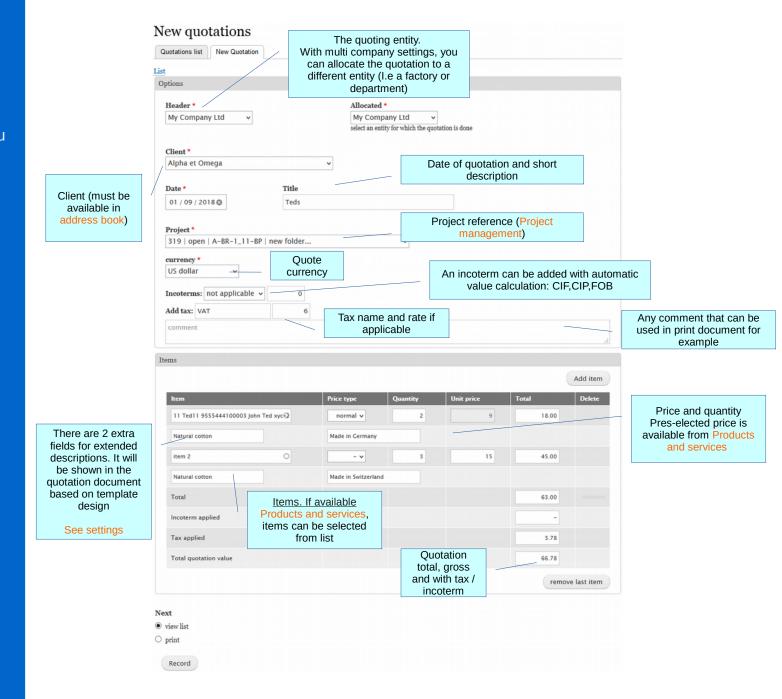
Purchases list	New purchase	Aging Ledg	Tasks		
from: 2017-09-06	to: 2017-09-09				

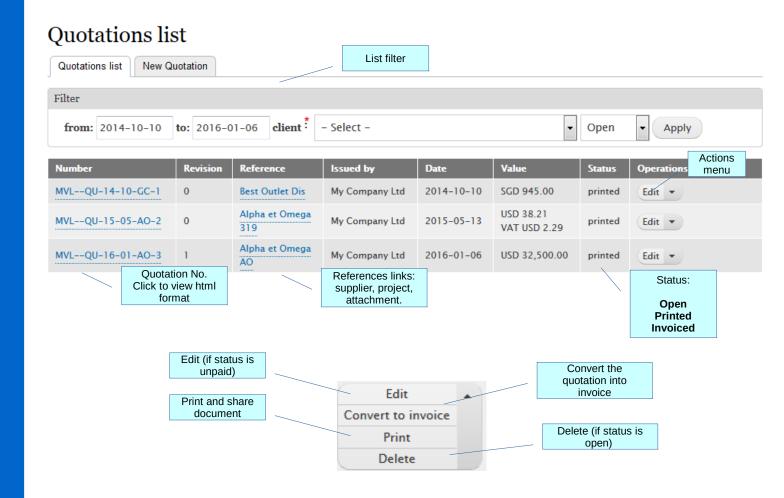
Excel

USD	Entry	Description		Debit	Credit	Status
Bekalan PIT S	dn Bhd					
opening 0.00	(0.00)					
2017-09-07	1380 - 556	22202 Trade creditors USD	USD		120.00	N
2017-09-07	1382 - 558	22202 Trade creditors USD	USD		12.00	N
2017-09-08	1415 - 559	22202 Trade creditors USD	USD	120.00		N
2017-09-08	1418 - 562	22202 Trade creditors USD	USD	12.00		N
	module is			132.00	132.00	
available, ledger showspurchase					0.00	
	ted by debit ote					

Quotation

To create a new quotation go to 'quotations' from menu and click 'New quotation' tab



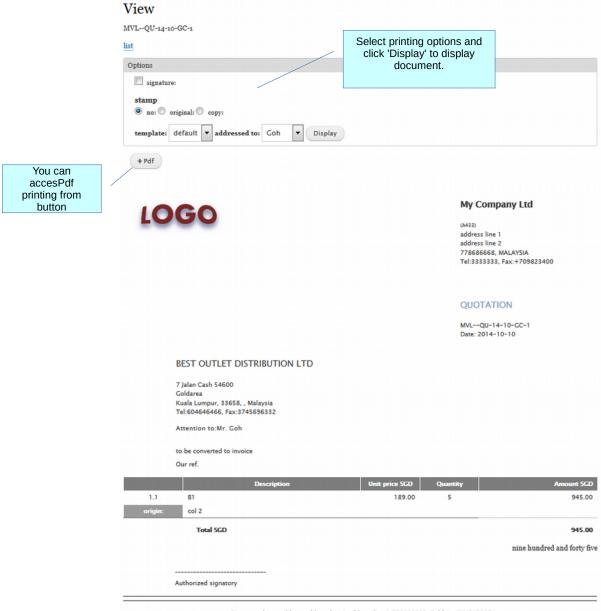


Quotation - edit

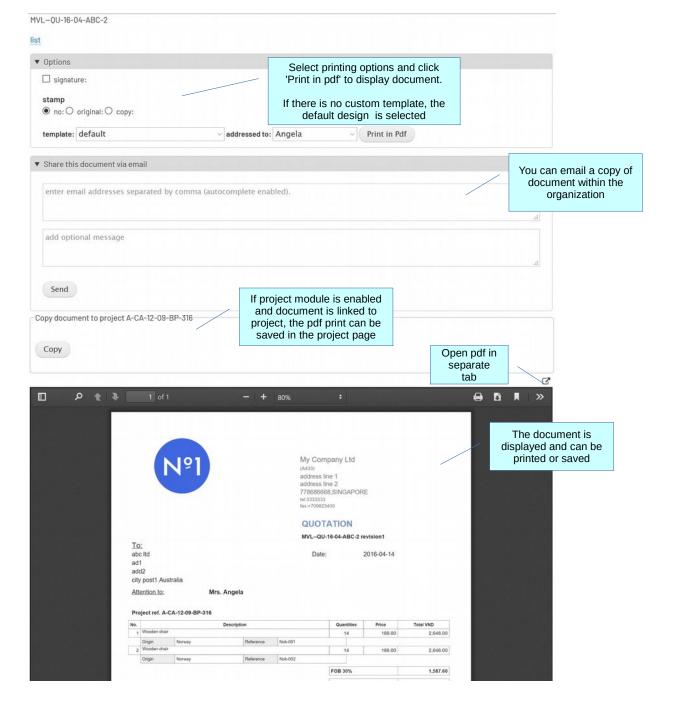
Edit quotation

Quotation ref. MVL--QU-18-01-AO-5 List Edit quotation allows change of Options options and items. Allocated * My Company Ltd My Company Ltd select an entity for which the quotation is done Client * Alpha et Omega Date * Title 01 / 09 / 2018@ Teds Project * 319 | open | A-BR-1_11-BP | new folder... US dollar v Incoterms: not applicable 🗸 0 Add tax: VAT 6 When editing a quotation, you can assign a 'new revision' number to current revision keep history of revised quotations Add item normal 🗸 18.00 Edit, delete or add 11 Ted11 John Ted new line Natural cotton Made In Cermany Item 2 15 45.00 Natural cotton Made In Switzerland 68.00 Incoterm applied 0.00 Tax applied 8.78 Total quotation value 66.78 Next \bigcirc print Record

Quotation – display in browser



Quotation - print and share

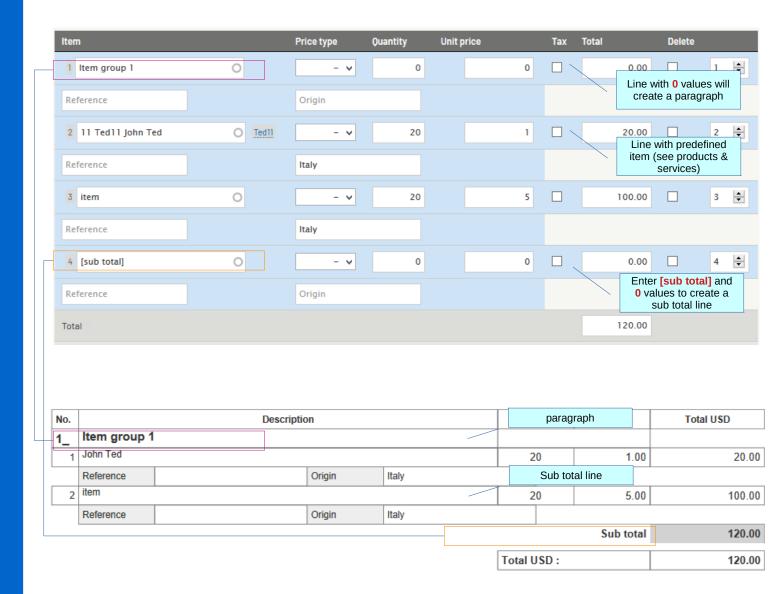


Quotation

Formatting

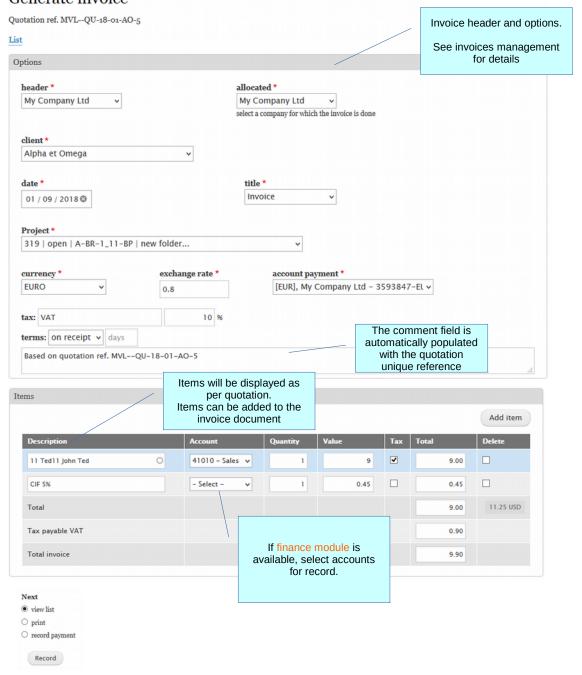
Form input

Default PDF output



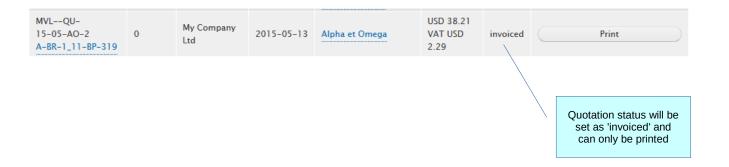
Quotation – Convert into invoice

Generate invoice



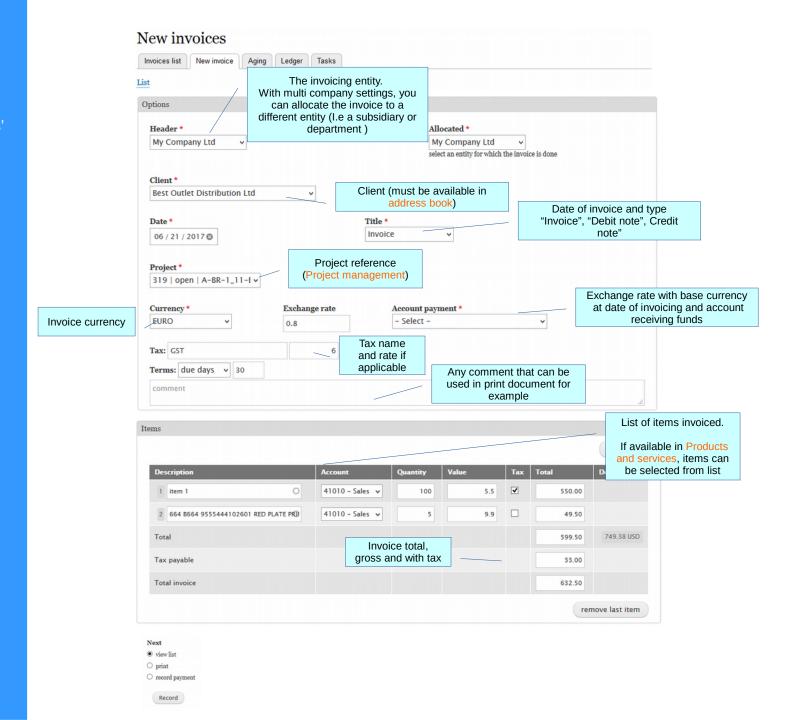
Quotation – Convert into invoice



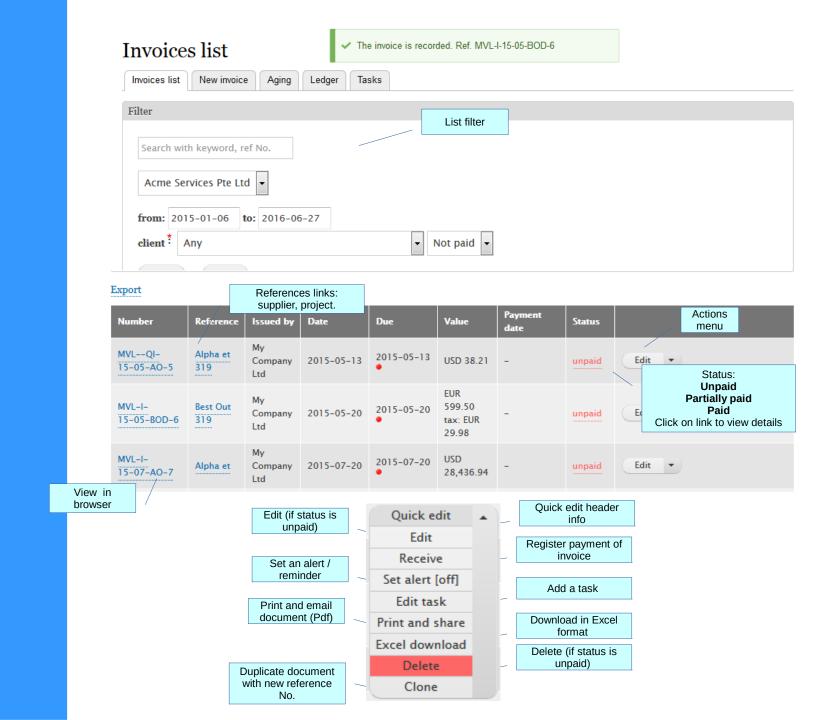


Invoice

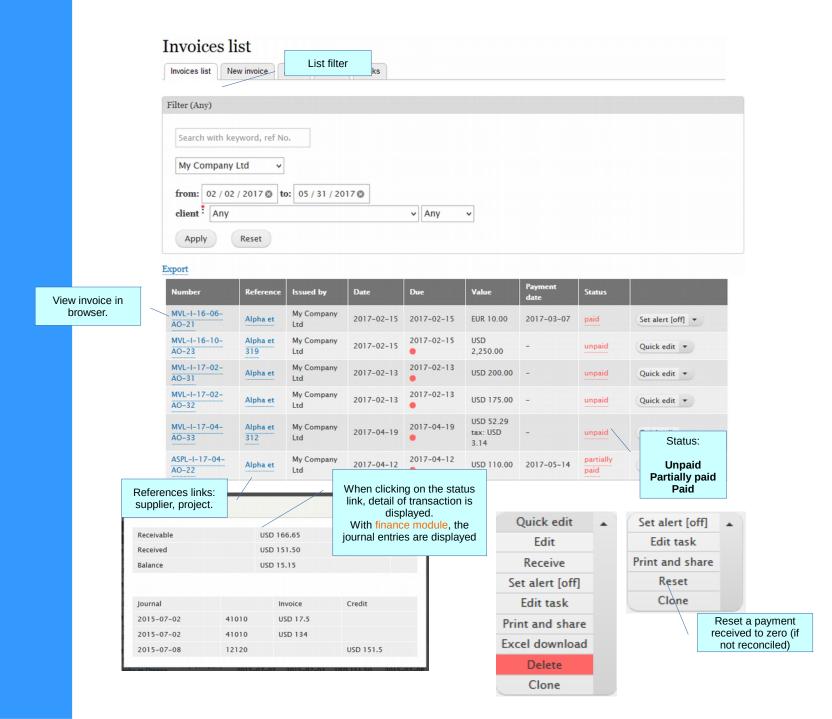
To create a new invoice go to 'invoices' from menu and click 'New invoice' tab



Invoice - list

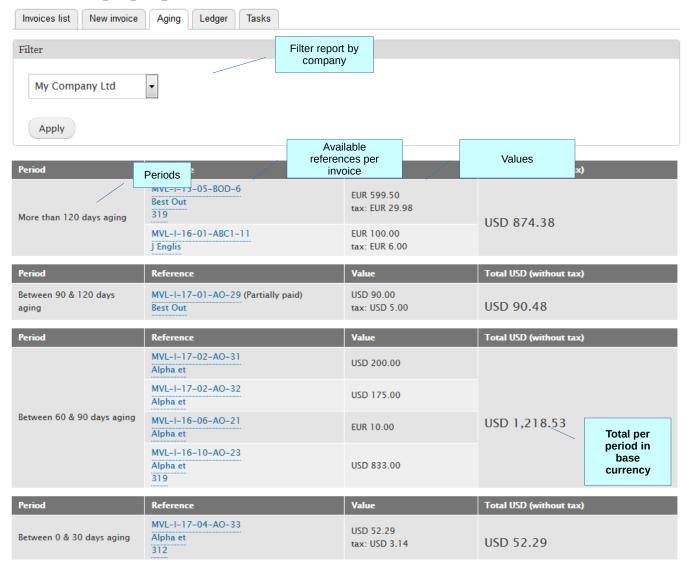


Invoice - list



Invoice – Aging report

Invoices aging report

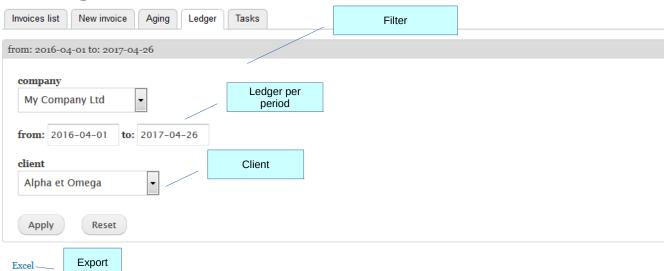


Invoice

Ledger report per client

Note: this report is only available with finance module

Sales ledger

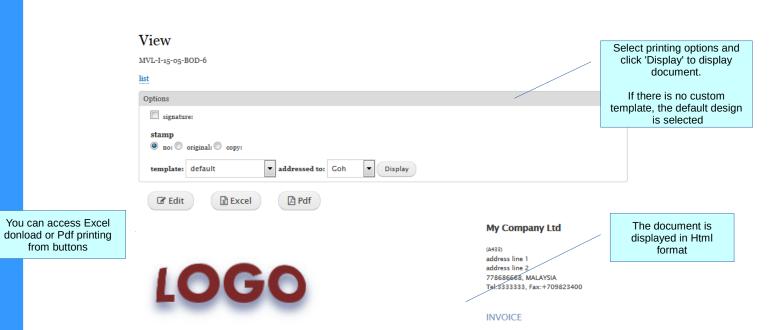


USD	Entry	Description		Debit	Credit	Status
Alpha et Ome	ga					
opening 31,00	00.00 (31,000.00)	USD)	Link to sales document			
2016-06-08	784 - 305	41010 Sales	EUR		10.00	N
2016-06-08	785 - 306	41010 Sales	exchange		0.53	N
2016-10-23	912 - 403	41010 Sales	USD		833.00	N
2017-02-13	973 - 443	41010 Sales	USD		200.00	N
2017-02-13	975 - 445	41010 Sales	USD		175.00	N
2017-04-19	1125 - 533	41010 Sales	USD		22.00	N
2017-04-19	1127 - 535	41010 Sales	USD		30.29	N
2017-04-19	1129 - 537	22352 Tax payable USD	USD		3.14	N
Total period (I	ocal currency)			0.00	1,273.43	
Total USD				0.00	1,273.96	
Closing (local	currency)			32,273.43		
Closing USD					32,273.96	

Ledger transactionas and balance

Invoice – display in browser

from buttons



MVL-I-15-05-BOD-6 Billing date:2015-05-20

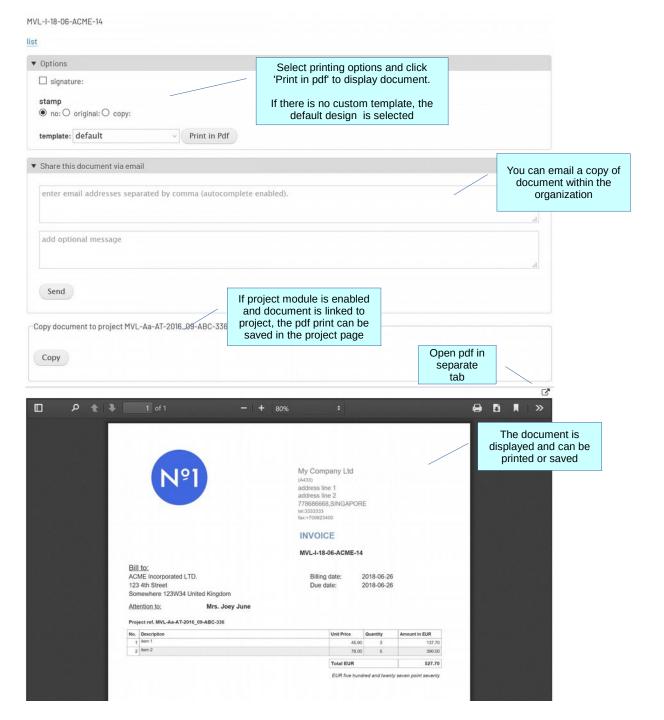
BEST OUTLET DISTRIBUTION LTD

7 Jalan Cash 54600 Goldarea Kuala Lumpur, Malaysia Tel:604646466, Fax:3745696332

Attention to:Mr. Goh

	Description	Code / ref.	Unit price EUR	Quantity	Amount EUR
0.1	item 1		5.50	100	550.00
0.2	RED PLATE PRINTED 7IN		9.90	5	49.50
	Our ref. A-BR-1_11-BP-319				
	Total EUR				599.50
	GST 5%				29.98
	Total with tax EUR				629.48
				six hundre	d and twenty nine point fourseven

Invoice - print and share in Pdf format



Invoice

Formatting

Form input

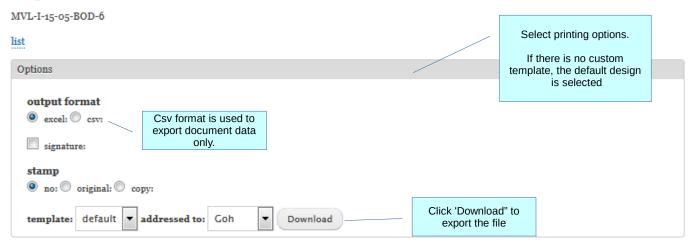
Default PDF output

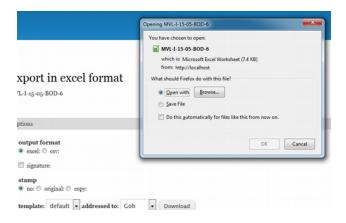
	Des	cription		Account	Quantity	Value	Tax	Total Delete
_[1	Item group 1	0	41010 - Sales 🔻	0	0	Q	Line with O velves will
	2	11 Ted11 John Ted	0 11	41010 - Sales 🔻	1	50		Line with 0 values will create a paragraph
	3	item	0	41010 - Sales 🗸	1	25		Line with predefined item (see products &
	4	[sub total]	0	41010 - Sales 🗸	0	0		services)
	5	Item group 2	0	41010 - Sales 🗸	0	0		Enter [sub total] and 0 values to create a sub total line
	6	item	0	41010 - Sales \vee	1	10		10.00
	7	item	0	41010 - Sales 🗸	1	10		10.00
	8	[sub total]	0	41010 - Sales 🔻	0	0		0.00
	9	item	0	41010 - Sales 🗸	1	35		35.00

	No.	Description	Uni	para	ıgraph	Amount in USD
-[1_	Item group 1				
	1	John Ted		50.00	1	50.00
	2	item		Sub t	otal line	25.00
_					Sub total	75.00
	2_	Item group 2				
	1	item		10.00	1	10.00
	2	item		10.00	1	10.00
					Sub total	20.00
	3	item		35.00	1	35.00
			Total U	SD		130.00

Invoice – download in excel format

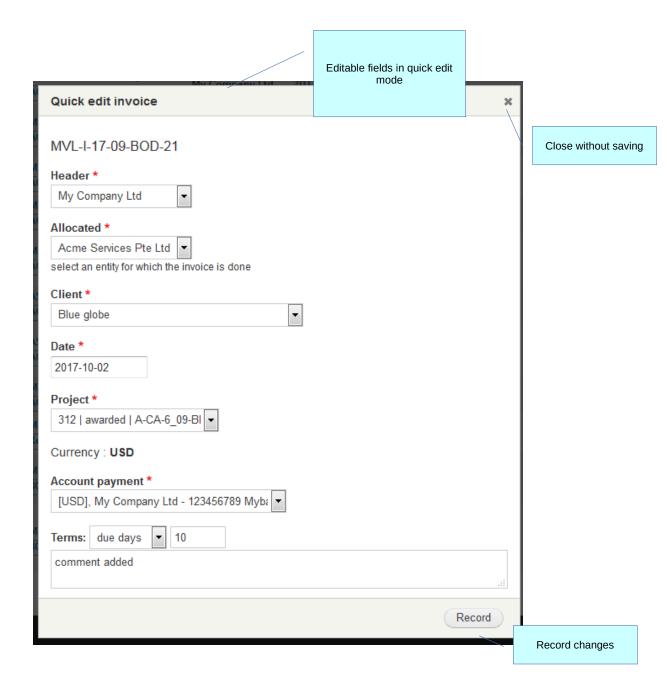
Export in excel format





Invoice – quick edit

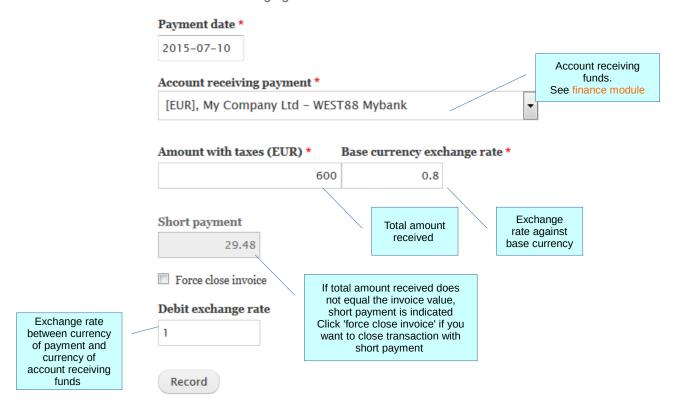
Quick edit allows change of header information without any change in document value



Invoice – record payment

Invoice receipt

Invoice ref. MVL-I-15-05-BOD-6



Invoice – record payment

Ex. 2

Invoice receipt

Exchange rate

between currency

of payment and currency of

account receiving funds.
Amount in

currency of account is indicated

Invoice ref. MVL--QI-15-05-AO-5 Payment date * 2015-07-11 Account receiving Account receiving payment * funds. See finance module [SGD], My Company Ltd - 1234567890 Clicky bank Amount with taxes (USD) * 38.21 Total amount received in **Short payment** base currency (no exchange 0.00 rate Force close invoice If total amount received equals the invoice value; no short Debit exchange rate * payment is indicated. Invoice will be closed 1.25 Amount debited SGD 47.7625 Record

Invoice - alert

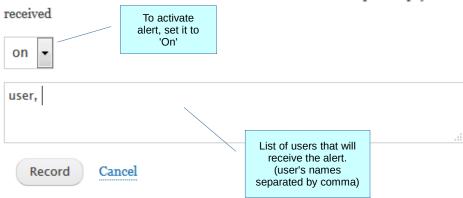
Alert is a simple email reminder sent on schedule to inform users that an invice is still due or a payment has been record.

This function is linked to a server configuration (cron jobs). Consult server administrator for more details.

Set invoices alert

Invoice ref. MVL-I-15-05-BOD-6

Automatic alert will be send to the list of users for invoices not paid or payment

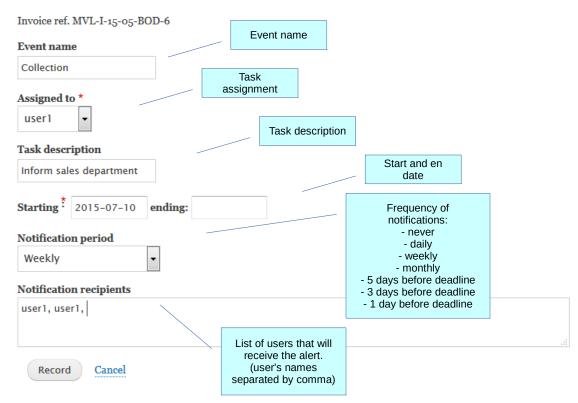


Invoice task

Task can be set for more precise invoice management.
A task is made from an Event + task.
It can be delimited by dates, assign to a user with notification patterns.

This function is linked to a server configuration (cron jobs). Consult server administrator for more details

Set invoice task or reminder



Invoice – delete

Delete

Invoice ref. MVL-I-15-05-BOD-6

Are you sure you want to delete this invoice?



Invoice – clone

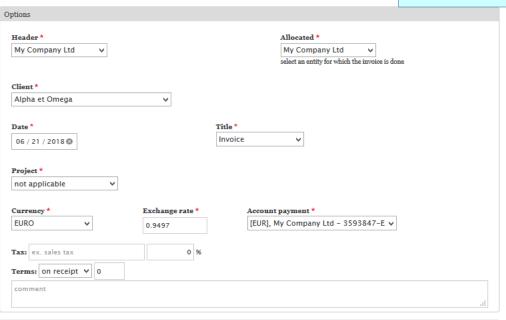
By cloning existing invoice, you create a copy of invoice with different reference number. It is useful for recurring transactions

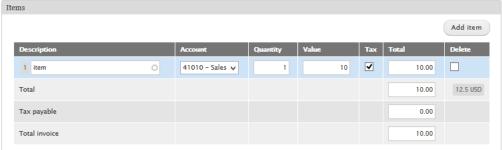
New invoices

List

Template invoice based on ref. MVL-I-16-06-AO-21 . A new invoice will be generated.

Example of cloned invoice

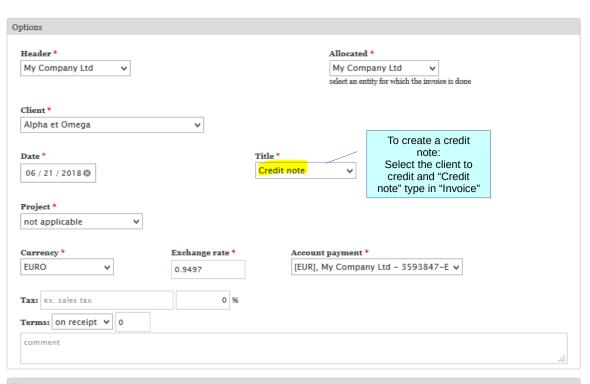


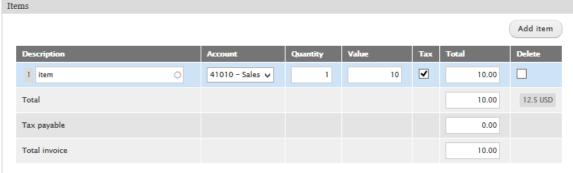


Next					
•	view list				
0	print				
0	record payment				
	Record				
	RECOID				

Credit note can be created in sales module.

A credit note is a credit given to a client on an invoice.





It can only be assigned to a specific invoice for compensation

Number	Reference	Issued by	Date	Due	Value	Payment date	Status	
MVL-I-17-09- BO1-19	Best Out	My Company Ltd	2017-09-05	2017-09-05	USD 300.00 tax: USD 18.00	-	unpaid	Edit ▼
MVL-CN-17-09-	Best Out	My Company Ltd	2017-09-05	2017-09-05	USD (100.00) tax: USD (6.00)	-	unpaid	Edit 🕶
e								

Credit note have a special menu item to assign credit to an invoice

Edit

Assign credit note

Set alert [off]

Edit task

Print and share

Excel download

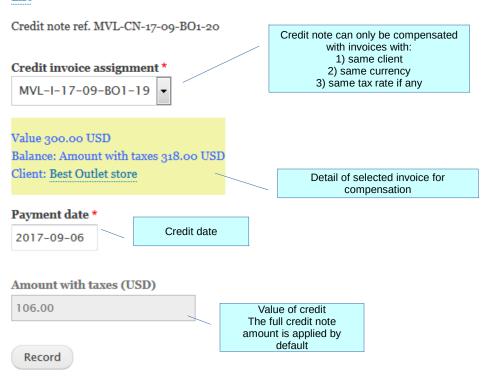
Delete

Clone

Assign credit note

Assign credit to sales

List



Credit applied

Payment Value Due Number Reference Issued by Date Status date USD 300.00 MVL-I-17-09-2017-09-05 My Company Best Out 2017-09-05 tax: USD 2017-09-06 BO1-19 18.00 USD MVL-CN-17-09-My Company (100.00)Best Out 2017-09-05 2017-09-05 2017-09-06

Ltd

After credit note is assigned status of document changed

Invoices list New invoice Aging Ledger Tasks	
from: 2017-09-04 to: 2017-09-09	

tax: USD (6.00)

Excel

BO1-20

USD	Entry	Description		Debit	Credit	Status
Best Outlet store						
opening 0.00 (0.00)						
2017-09-05	1337 - 547	41010 Sales	USD		300.00	N
2017-09-05	1339 - 549	22352 Tax payable USD	USD		18.00	N
2017-09-06	1364 - 552	41010 Sales	USD	100.00		N
2017-09-06	1365 - 553	22352 Tax payable USD	USD	6.00		N
- 9	1410 562	12120 Mybank ac. 123456789	USD	106.00		N
If finance module is available, ledger shows invoice partially				212.00	318.00	
					106.00	
	npensated by credit note					

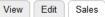
Sales statistics

Statistics can be viewed from address book entry

Address book view View Edit Sales Access sales and other business data for this client or supplier (last edit 2015-07-10) Alpha Et Omega

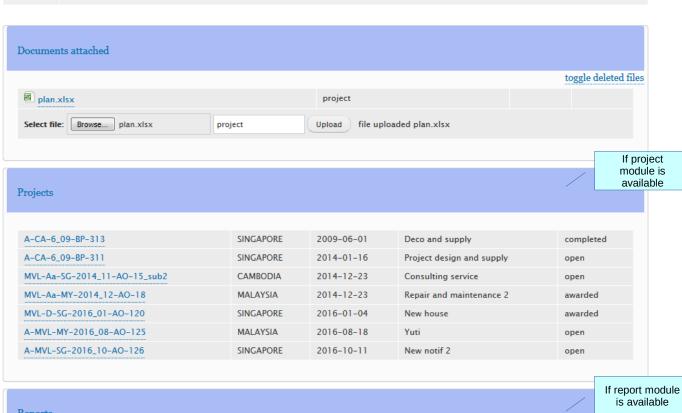
Sales statistics

Sales data



Alpha et Omega

Comments [edit] Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum. [admin] – 2017–11–10



RP-2-01_16-8

RP-2-01_16-9

2016-01-06

2016-01-06

Sales statistics

Sales or purchases data

Projects by status

Statistics

Open	Awarded	Completed	Closed
4	2	1	
		7	

Projects by year

2011

2012

2013

2014 | General trade: 1 | Item production: 1 | Design: 1

2015

2016 | General trade : 1 | Consulting : 1 | Design : 1

2017

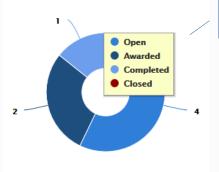
Sales

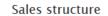
Total transactions: 19,751 USD

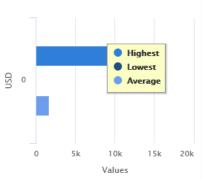


Projects

Requires "charts" module







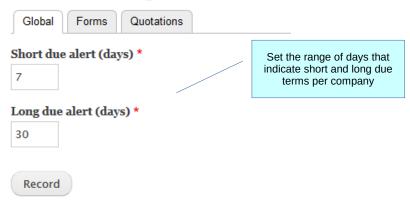
Payments performance



Invoice – settings

Global settings

Global settings



Invoice – settings

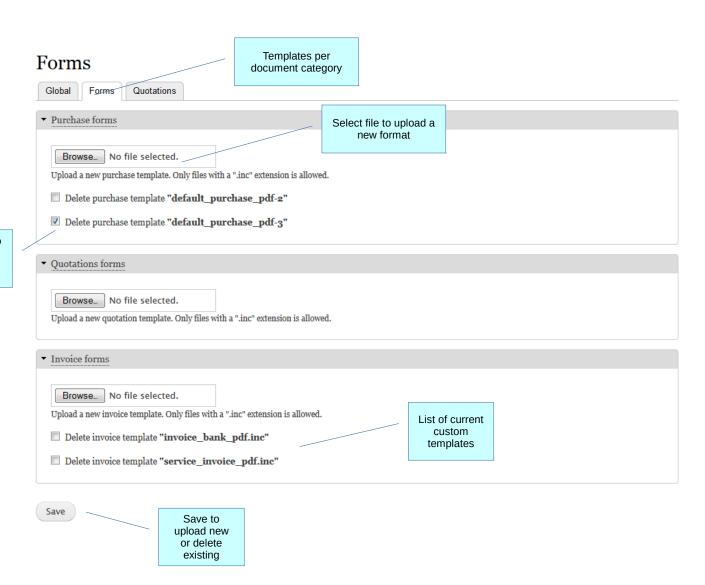
Forms settings

Use the forms settings to upload new documents templates per category or remove existing.

Note: if there is no custom template, the default format is used.

Note: see vendor for template design.

Click box to delete existing format



Invoice – settings

Quotations settings

Some fields can be displayed or not in quotation base on information needed. Their names can also be customized.

