



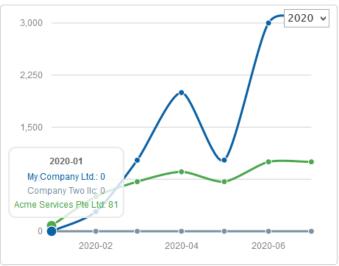




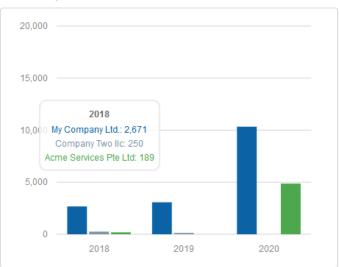
With sales module you can generate purchases document, quotation and invoice.

When other modules are available, you can convert delivery order (logistics) to invoice or record a purchase in journal (finance). Sales data will also be accessible in project management module and clients files (address book).





#### Sales history chart



## Menu:

# § Purchases

# § Quotations

# § Invoices

## § Sales data

new
payment
list
alert
tasks
print Pdf
print html
formatting
quick edit
delete
clone
aging report
ledger
debit note

new
list
edit
print html
print Pdf
formatting
convert to invoice

new
list
print html
print Pdf
formatting
excel
quick edit
receipt
alert
task
delete
clone
aging report
ledger
credit note

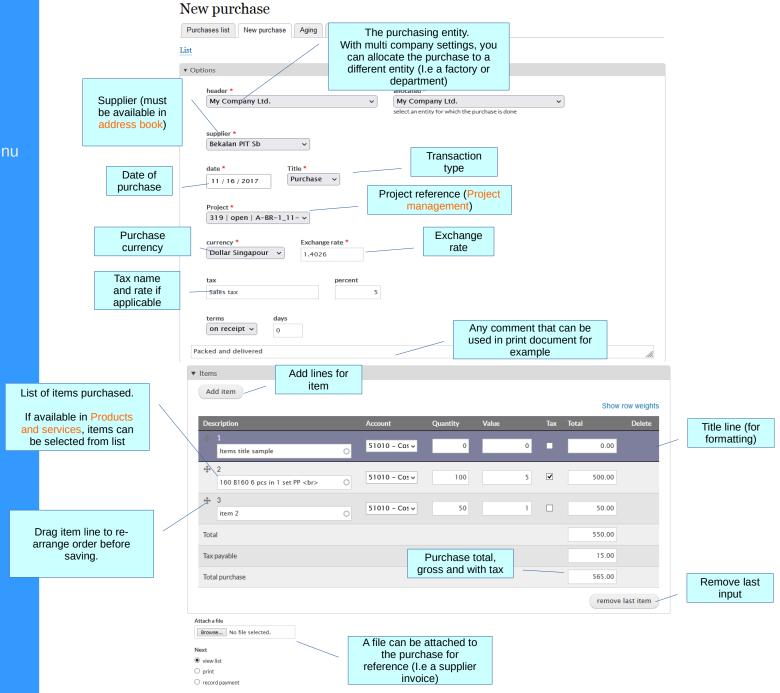
# § Settings

global serial format custom templates design tool quotation options



#### **Purchase**

To create a new purchase go 'purchases' from menu and click 'New purchase' tab

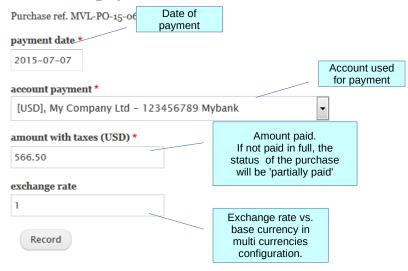


Record



Purchase payment

## Purchase payment

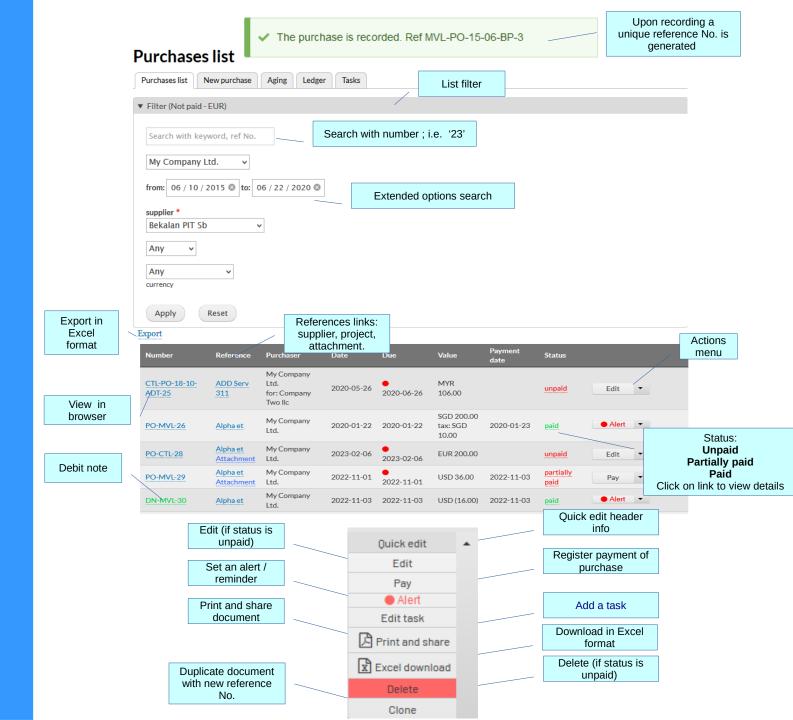


## Purchase payment

Purchase ref. MVL-PO-15-06-BP-3 payment date \* 2015-07-07 account payment \* [EUR], My Company Ltd - 3593847-EUR Clicky bank amount with taxes (USD) \* 566.50 Example of payment from different currency exchange rate \* account' 0.8 Amount credited EUR 453.2 Exchange rate vs. base currency and calculated Record amount credited



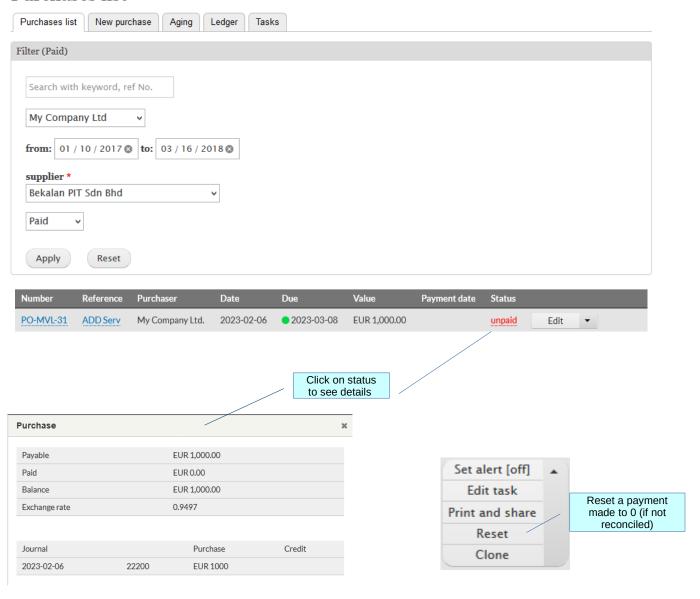
Purchases list





**Purchases list** 

## Purchases list

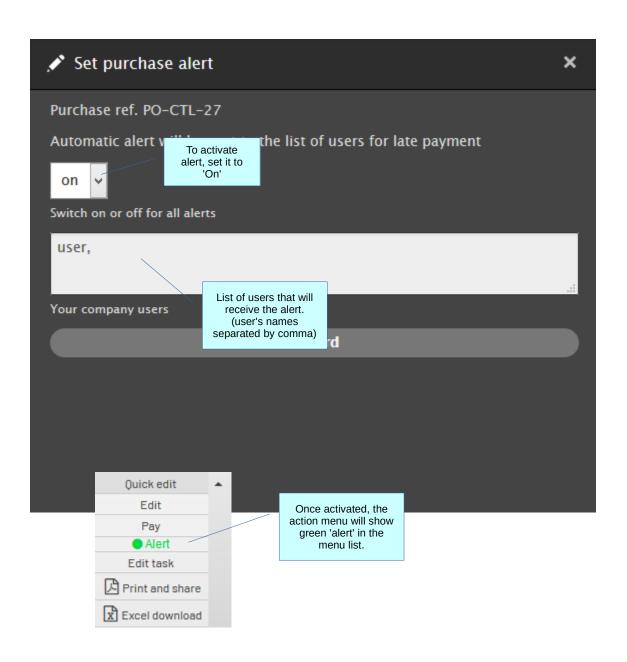




Purchase - alert

Alert is a simple email reminder sent on schedule to inform users that a purchase is still due.

This function is linked to a server configuration (cron jobs). Consult server administrator for setup.



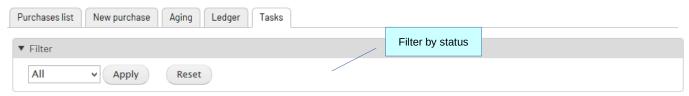


### Purchases tasks

Task can be set for more precise purchase management.
A task is made from an Event + task.
It can be delimited by dates, assign to a user with notification patterns.

This function is linked to a server configuration (cron jobs). Consult server administrator for more details.

## Purchases tasks list

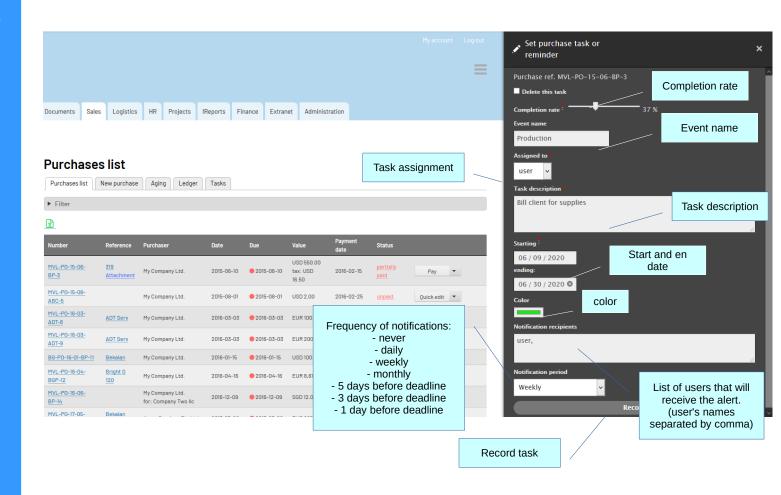


Document	Assigned	Task	From-> to	Expired	Completion	Alert who	Alert when		
MVL-P0-15-06-BP-3	user	Bill client for supplies	2020-06-09 -> 2020-06-30	no	37 %	user	Weekly	Edit	•
MVL-P0-16-06- BP-14	admin	pay purchase in	2016-08-14 -> 2016-08-19	yes	0 %	admin	Never	Edit	•
PO-CTL-27	user	colo	2017-10-15 -> 2017-10-17	yes	0 %		Never	Edit	•
PO-CTL-28	user2	description	2020-03-02 -> 2020-03-30	yes	100 %	user,Test	Monthly	Edit	•
			2020-03-30			Click t	to edit		



#### Purchases task

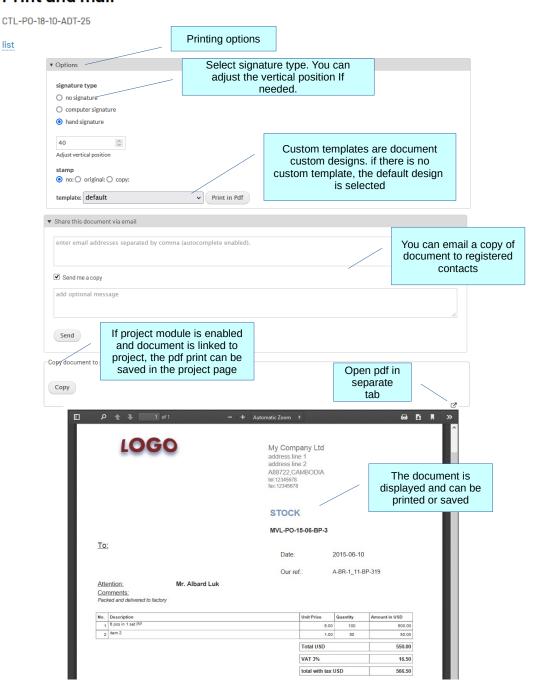
You can create or edit a task directly from the purchase list.
Each purchase can have 1 task.





Purchase - print and share

### Print and mail



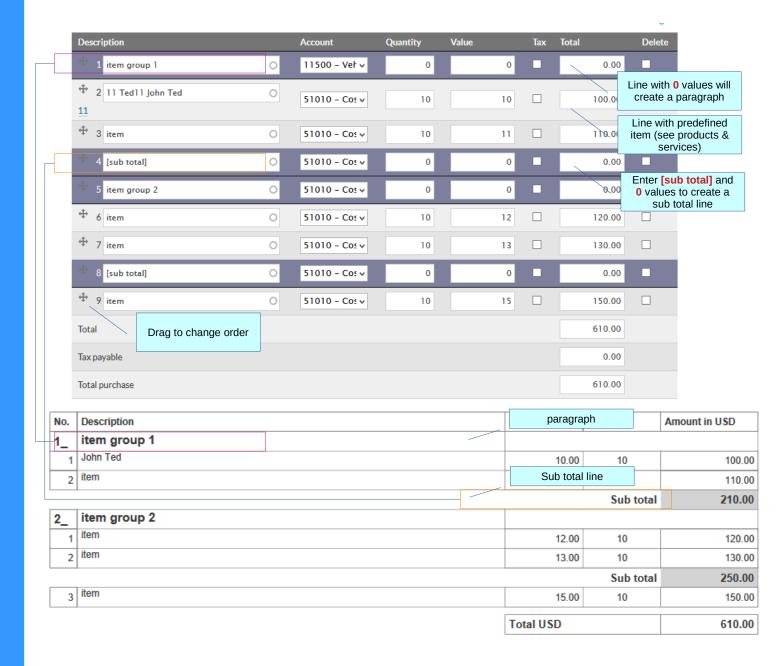


**Purchase** 

**Formatting** 

Form input

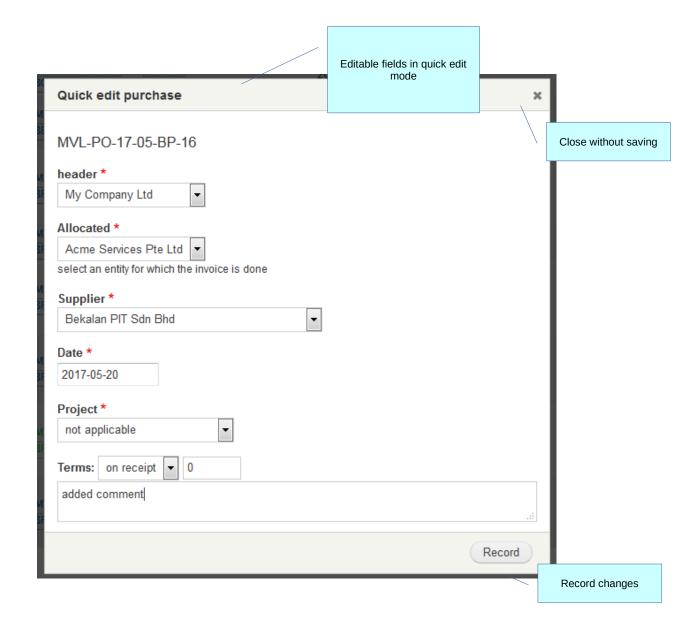
Default PDF output





Purchase – quick edit

Quick edit allows change of header information without any change in document value



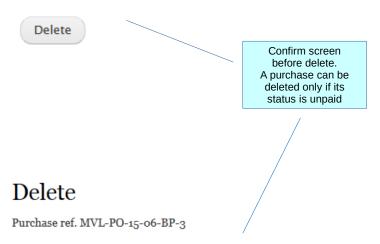


Purchase - delete

# Delete

Purchase ref. MVL-PO-15-06-BP-3

Are you sure you want to delete this purchase?

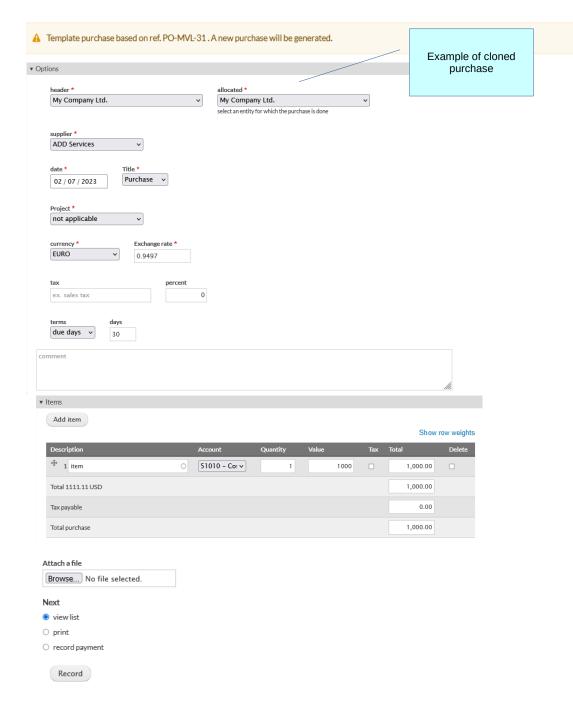


This purchase cannot be deleted because it has been fully or partially paid



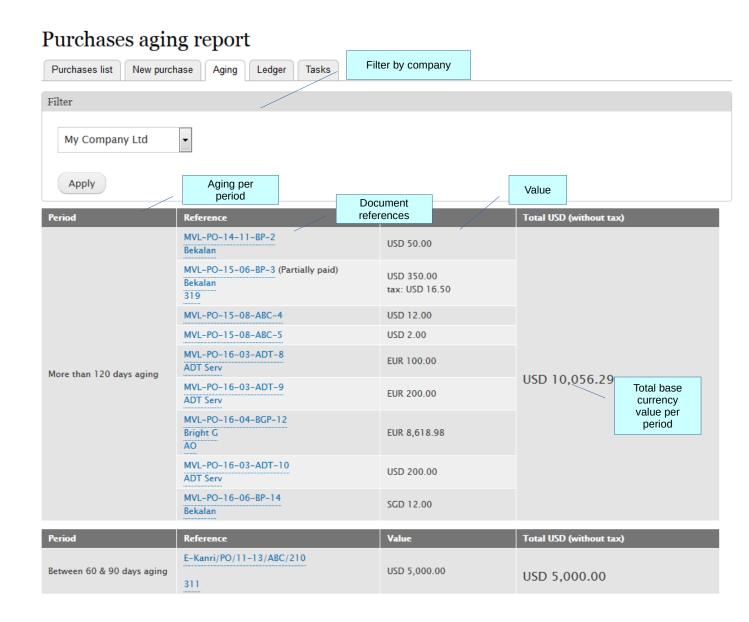
### Purchase - clone

By cloning existing purchase, you create a copy of purchase with different reference number.
It is useful for recurring transactions





Purchase – Aging report

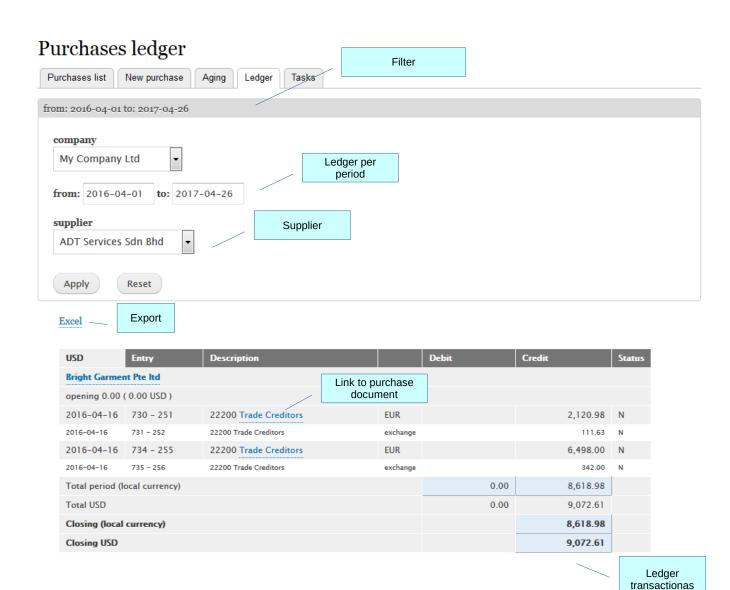




**Purchase** 

Ledger report per supplier

Note: this report is only available with finance module



and balance

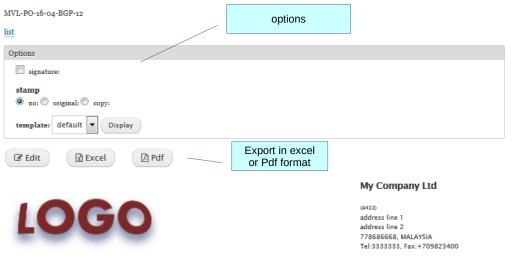
Top ↑



### Purchase

View in browser

### View



#### Purchase

MVL-PO-16-04-BGP-12 Purchase date: 2016-04-16

#### BRIGHT GARMENT PTE LTD

12 Color street

63120 Bigsville, 10150, , China

Tel:654666 ext. 821, Fax:65-5568-5542-566

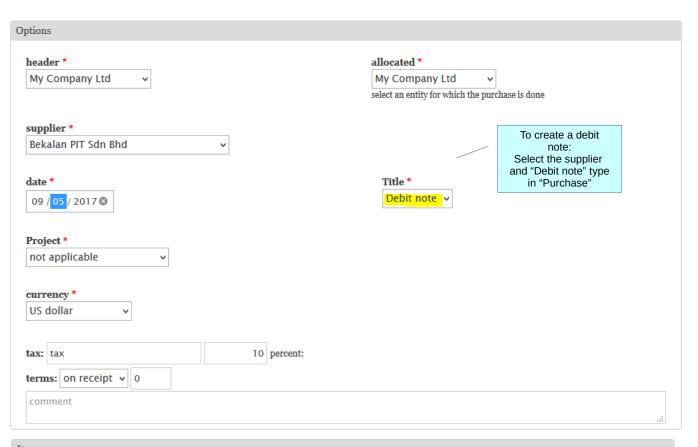
Attention to: Mrs Brown

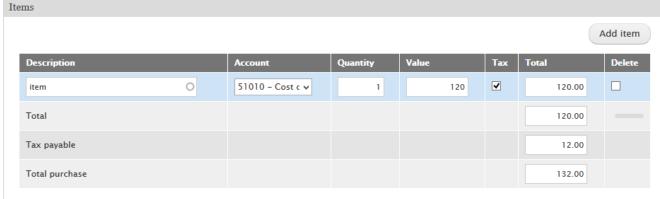
	Description	Code / ref.	Unit price EUR	Quantity	Amount EUR
0.1	item 1		2,120.98	1	2,120.98
0.2	item 2		6,498.00	1	6,498.00
	Our ref. MVL-D-SG-2016_01-AO-1	20			8,618.98
			eight th	ousand six hun	dred and eighteen point nine eight
	Authorized signatory				



Debit note can be created in sales module.

A debit note is a credit given by a supplier on purchase.







It can only be assigned to a specific purchase for compensation

N	lumber	Reference	Purchaser	Date	Due	Value	Payment date	Status	Operations
В	IVL-PO-17-09- P-16	Bekalan	My Company Ltd	2017-09-07	2017-09-07	USD 120.00 tax: USD 12.00	5	unpaid	Edit •
	IVL-DN-17-09-	Bekalan	My Company Ltd	2017-09-07	2017-09-07	USD (120.00) tax: USD 12.00	)	unpaid	Edit 🔻
ite									

Debit note have a special menu item to assign debit to a purchase

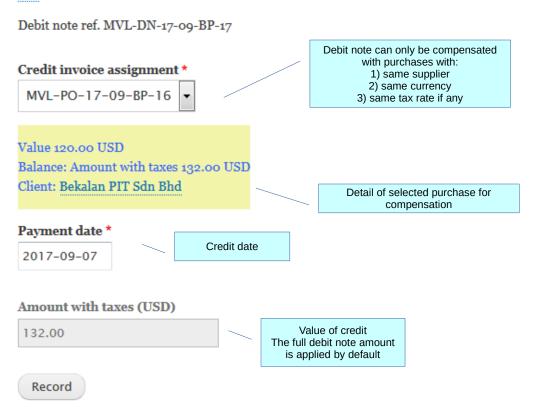
Set alert [off]
Edit task
Print and share
Excel download
Delete
Clone



Assign debit note

# Assign debit to purchases

### List





Debit applied

Number	Reference	Purchaser	Date	Due	Value	Payment date	Status
MVL-PO-17-09- BP-16	Bekalan	My Company Ltd	2017-09-07	2017-09-07	USD 120.00 tax: USD 12.00	2017-09-07	paid
MVL-DN-17-09- BP-17	Bekalan	My Company Ltd	2017-09-07	2017-09-07	USD (120.00) tax: USD 12.00	22017-09-07	paid

After debit note is assigned status of document changed

Purchases list	New purchase	Aging	edger	Tasks	
from: 2017-09-0	6 to: 2017-09-09				

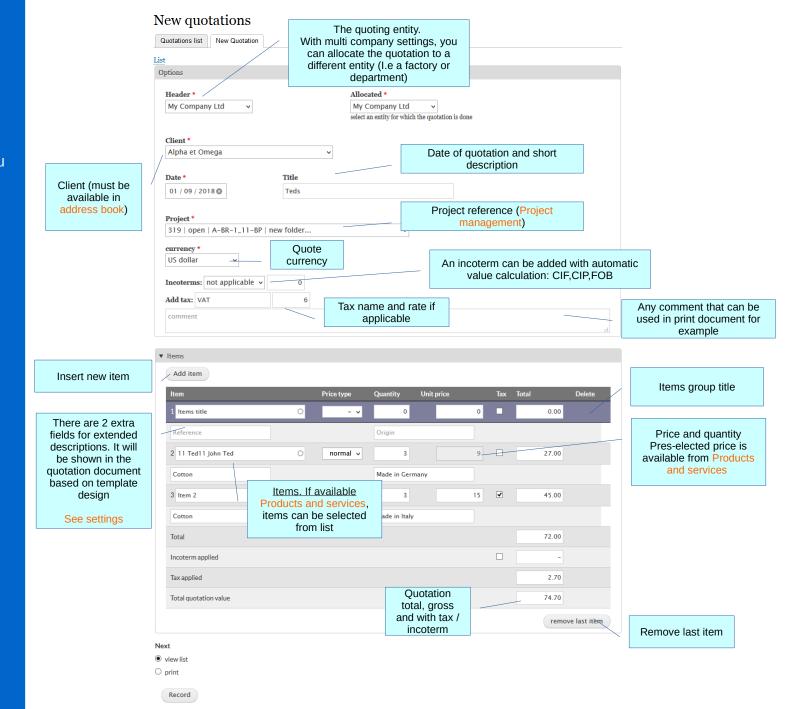
#### Excel

USD	Entry	Description		Debit	Credit	Status
Bekalan PIT So						
opening 0.00	(0.00)					
2017-09-07	1380 - 556	22202 Trade creditors USD	USD		120.00	N
2017-09-07	1382 - 558	22202 Trade creditors USD	USD		12.00	N
2017-09-08	1415 - 559	22202 Trade creditors USD	USD	120.00		N
2017-09-08	1418 - 562	22202 Trade creditors USD	USD	12.00		N
If finance module is available, ledger shows purchase				132.00	132.00	
					0.00	
compensat	ed by debit					



## Quotation

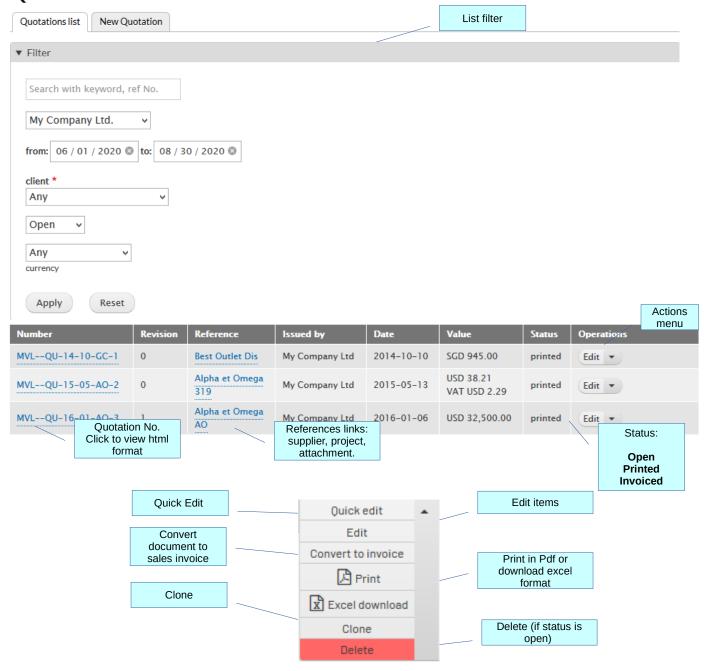
To create a new quotation go to 'quotations' from menu and click 'New quotation' tab





Quotation - list

## **Quotations list**

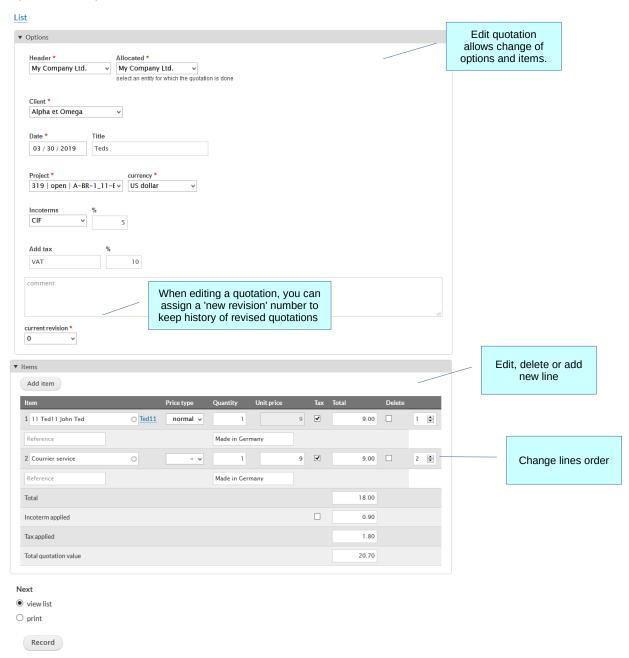




Quotation - edit

## **Edit quotation**

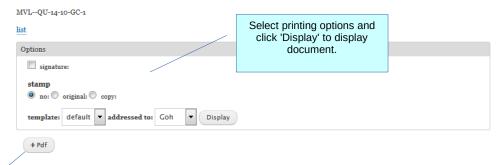
Quotation ref. MVL--QU-18-01-AO-5





Quotation – display in browser

#### View



You can acces Pdf printing from button



#### My Company Ltd

(A423) address line 1 address line 2 778686668, MALAYSIA Tel:3333333, Fax:+709823400

#### QUOTATION

MVL--QU-14-10-GC-1 Date: 2014-10-10

#### BEST OUTLET DISTRIBUTION LTD

7 Jalan Cash 54600 Goldarea Kuala Lumpur, 33658, , Malaysia Tel:604646466, Fax:3745696332

Attention to:Mr. Goh

to be converted to invoice

Our ref.

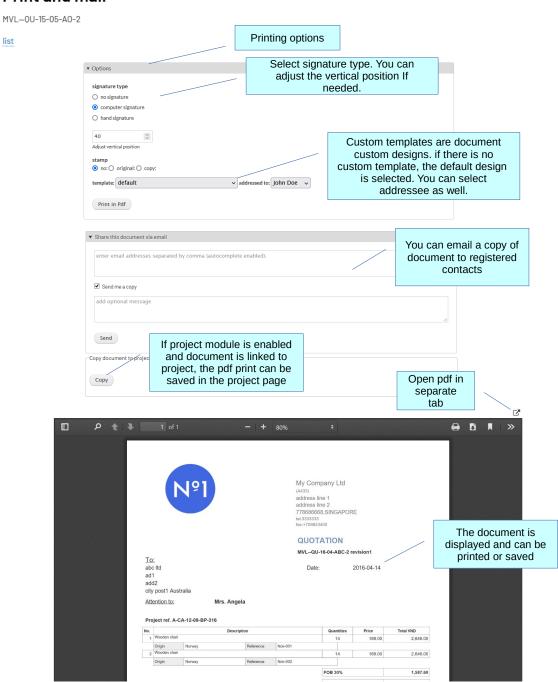
	Description	Unit price SGD	Quantity	Amount SGD
1.1	B1	189.00	5	945.00
origin:	col 2			
	Total SGD			945.00
				nine hundred and forty five
Au	ıthorized signatory			



Quotation - print and share

#### Print and mail

list



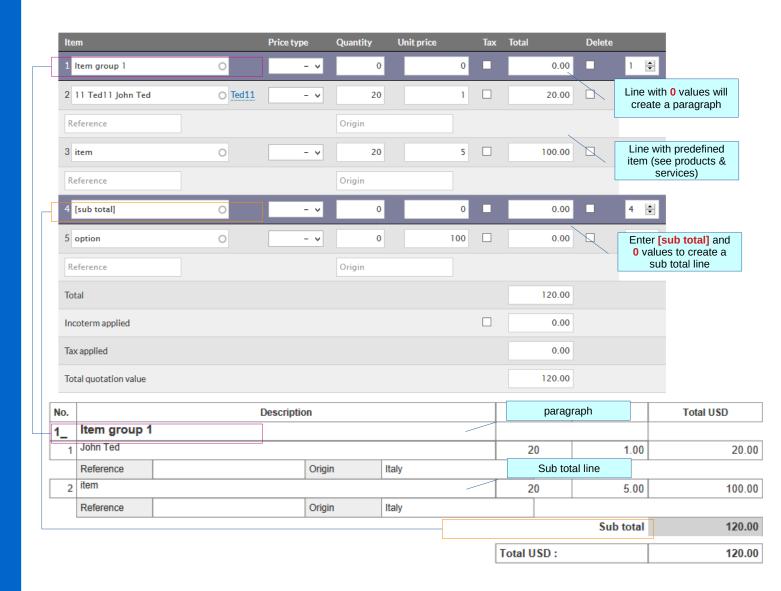


Quotation

Formatting

Form input

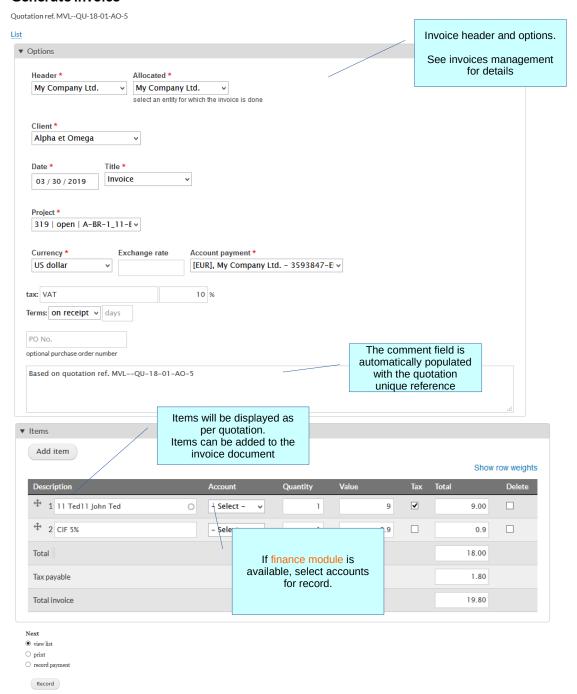
Default PDF output





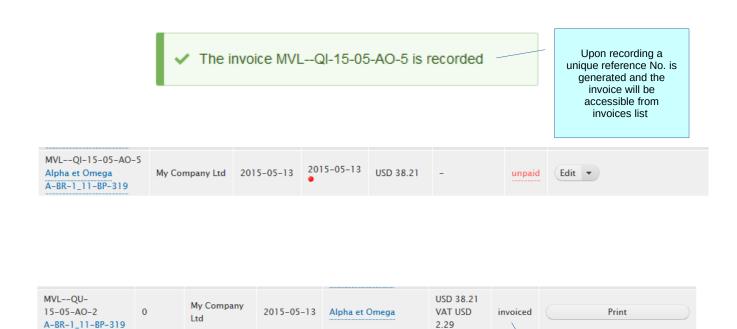
Quotation – Convert into invoice

### Generate invoice





Quotation – Convert into invoice



Quotation status will be set as 'invoiced' and can only be printed



#### Invoice

To create a new invoice go to 'invoices' from menu and click 'New invoice' tab

List of items invoiced If available in Products and services, items can be selected from list

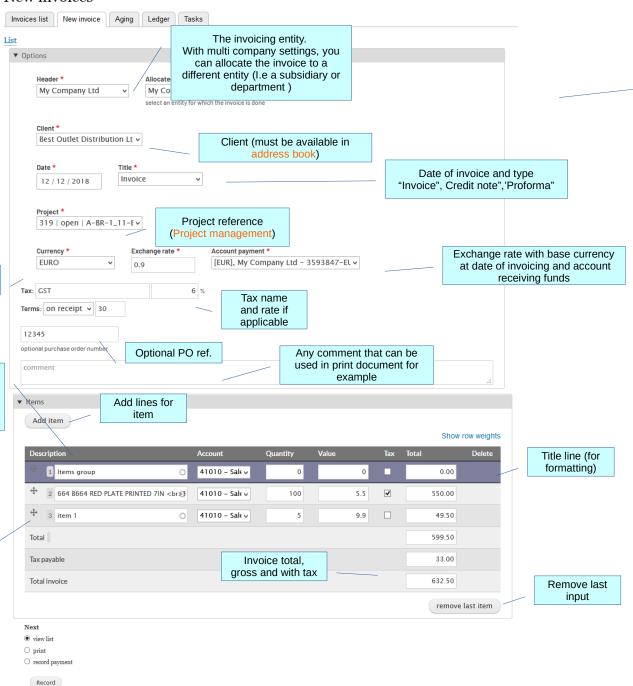
Invoice

currency

Note: **proforma** invoice will not record any receivable in accounts when finance module is available

> Drag item line to rearrange order before saving.

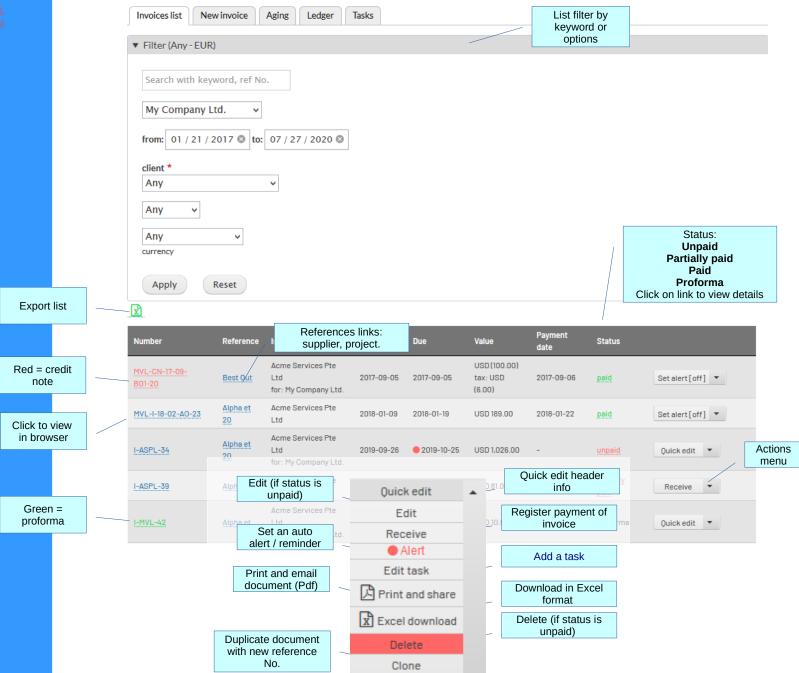
#### New invoices





Invoice - list

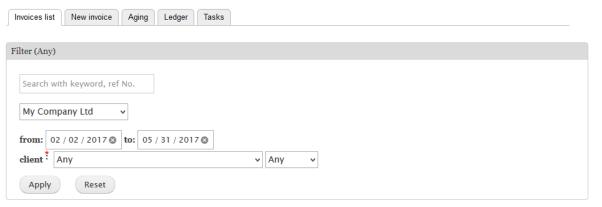




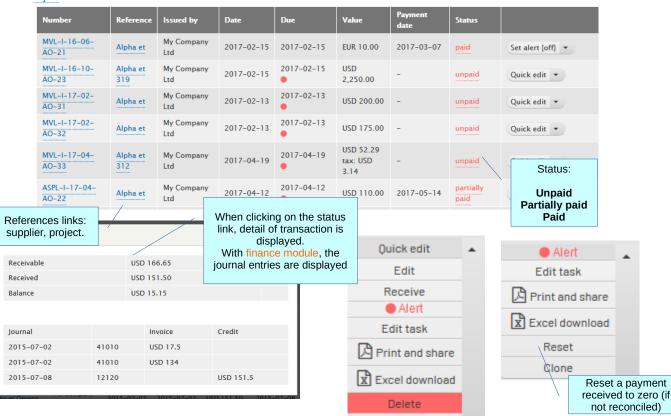


Invoice - list

### Invoices list



#### Export

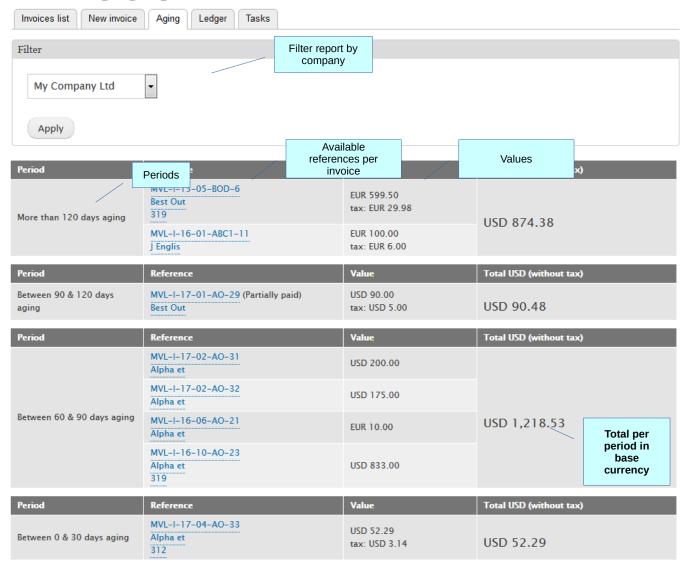


Clone



Invoice – Aging report

## Invoices aging report



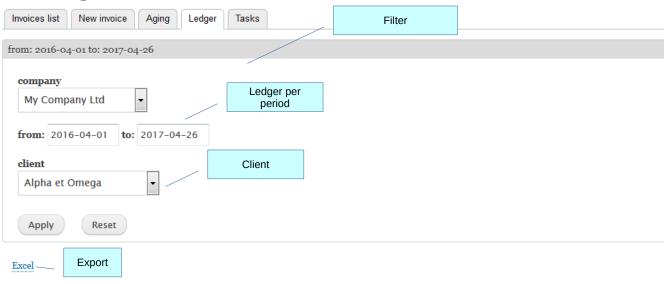


Invoice

Ledger report per client

Note: this report is only available with finance module

# Sales ledger

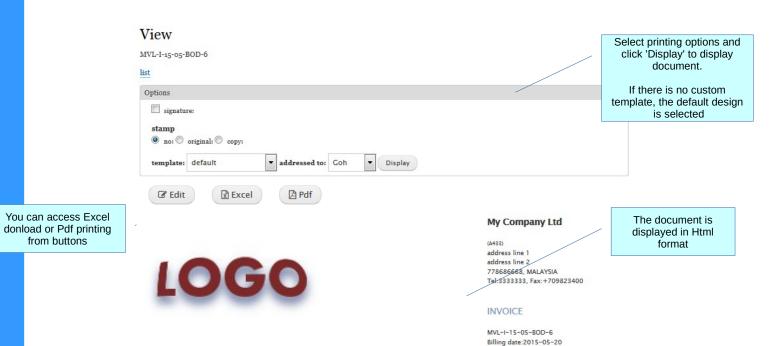


USD	Entry	Description		Debit	Credit	Status
Alpha et Ome	ga					
opening 31,00	00.00 ( 31,000.00 (	JSD )	Link to sales document			
2016-06-08	784 - 305	41010 Sales	EUR		10.00	N
2016-06-08	785 - 306	41010 Sales	exchange		0.53	N
2016-10-23	912 - 403	41010 Sales	USD		833.00	N
2017-02-13	973 - 443	41010 Sales	USD		200.00	N
2017-02-13	975 - 445	41010 Sales	USD		175.00	N
2017-04-19	1125 - 533	41010 Sales	USD		22.00	N
2017-04-19	1127 - 535	41010 Sales	USD		30.29	N
2017-04-19	1129 - 537	22352 Tax payable USD	USD		3.14	N
Total period (I	ocal currency)			0.00	1,273.43	
Total USD				0.00	1,273.96	
Closing (local	currency)				32,273.43	
Closing USD					32,273.96	

Ledger transactionas and balance



Invoice – display in browser



#### BEST OUTLET DISTRIBUTION LTD

7 Jalan Cash 54600 Goldarea Kuala Lumpur, Malaysia Tel:604646466, Fax:3745696332

Attention to:Mr. Goh

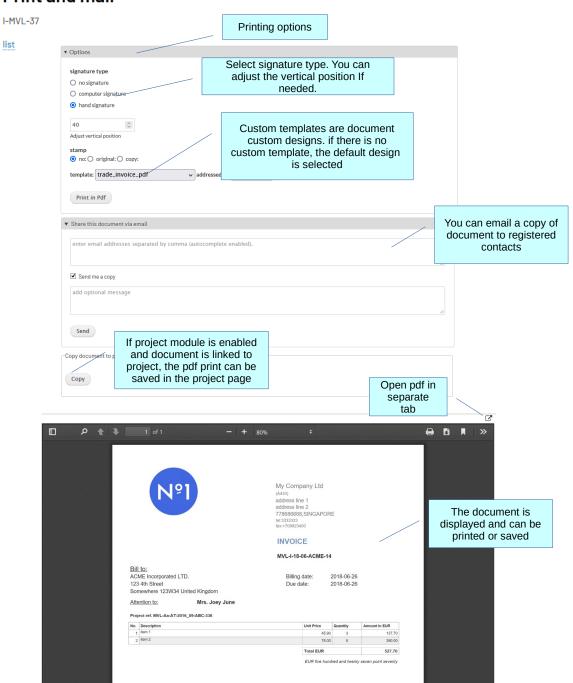
	Description	Code / ref.	Unit price EUR	Quantity	Amount EUR
0.1	item 1		5.50	100	550.00
0.2	RED PLATE PRINTED 7IN		9.90	5	49.50
	Our ref. A-BR-1_11-BP-319				
	Total EUR				599.50
	GST 5%				29.98
	Total with tax EUR				629.48

six hundred and twenty nine point fourseven



Invoice - print and share in Pdf format

### Print and mail



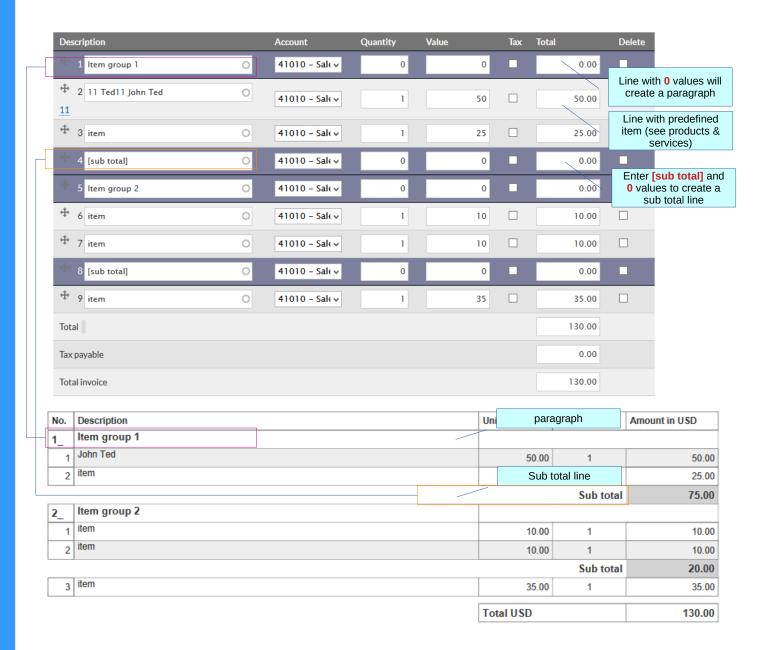


Invoice

**Formatting** 

Form input

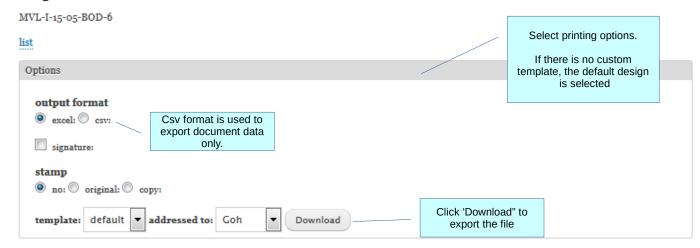
Default PDF output

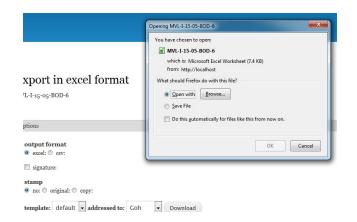




Invoice – download in excel format

## Export in excel format

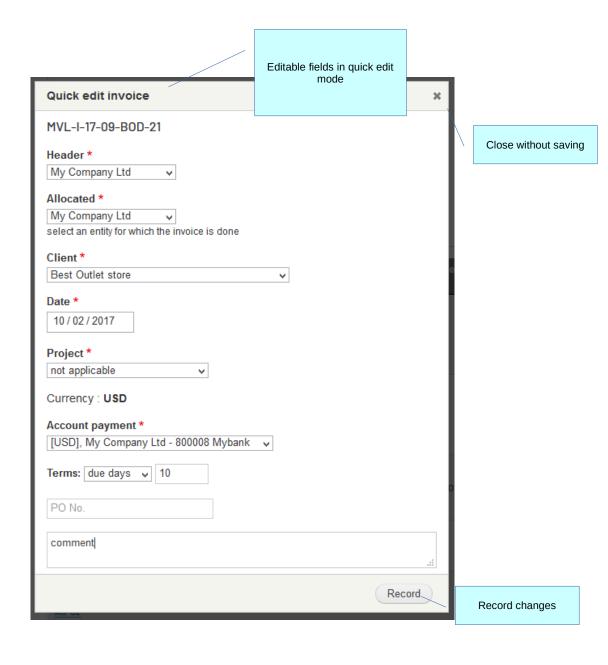






Invoice – quick edit

Quick edit allows change of header information without any change in document value





Invoice – record payment

# Invoice receipt

Invoice ref. MVL-I-15-05-BOD-6 Payment date \* 2015-07-10 Account receiving funds. Account receiving payment \* See finance module [EUR], My Company Ltd - WEST88 Mybank Amount with taxes (EUR) \* Base currency exchange rate \* 0.8 600 Exchange **Short payment** Total amount rate against received base currency 29.48 Force close invoice If total amount received does not equal the invoice value, Debit exchange rate short payment is indicated Click 'force close invoice' if you want to close transaction with short payment Record

Exchange rate

between currency

of payment and

currency of account receiving funds



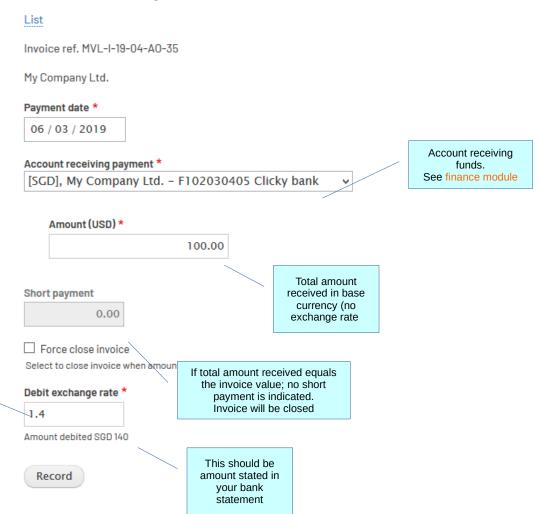
Invoice – record payment

Ex. 2

Account receiving funds has different currency than currency billed

Account receiving fund is not in base currency

## Invoice receipt



Exchange rate between

currency of payment

and currency of account

receiving funds.

Amount in currency of account is indicated



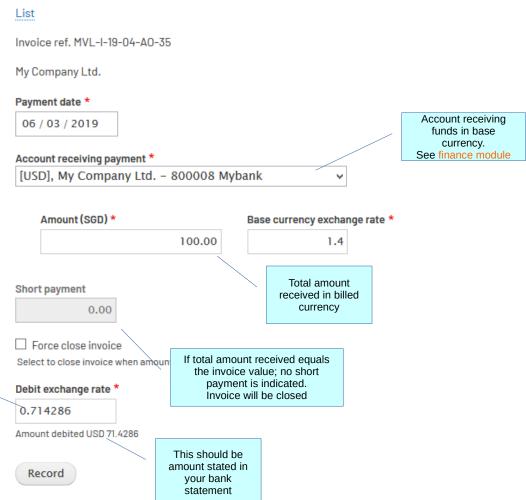
Invoice – record payment

Ex. 3

Account receiving funds has different currency than currency billed

Account receiving fund is in base currency

# Invoice receipt



Exchange rate between

currency of payment

and currency of account receiving funds.

(i.e. 1 / 1.4) Amount in currency of

account is indicated

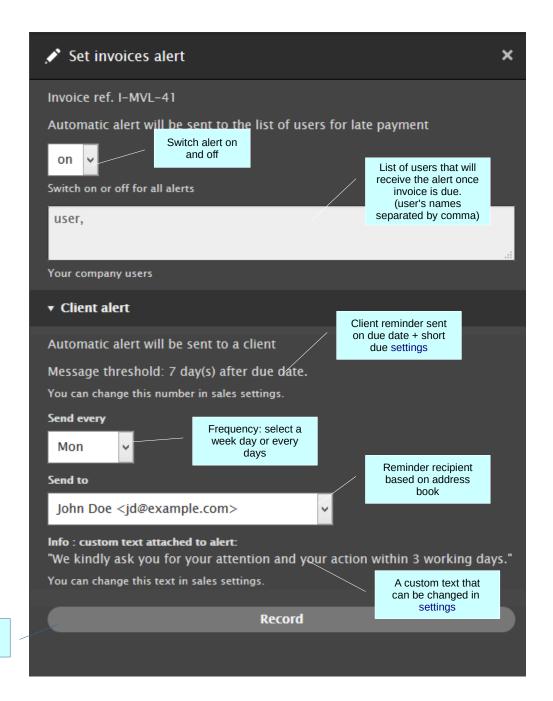


Invoice - alert

Alert is a simple email reminder sent to inform users that an invoice is past due.

Reminder can be scheduled for client as well if payment is due. The threshold for alert is due date + short due days in settings

This function is linked to a server configuration (cron jobs). Consult server administrator for setup



Click to save.



Invoice - alert

Alert email reminder

This function is linked to a server configuration (cron jobs). Consult server administrator for setup

Dear Mr. John Doe,
this is an automated alert.

Object: Payment due.
Value: 45 SGD.
Past due days: 38 days.
Document reference: I-MVL-41.

We kindly ask you for your attention and your action within 3 working days.

Thank you.
-- My Company Ltd. --

A record log is also done when reminder is sent to client

Copy email to company default email

Message

send reminder: I-MVL-41 - jd@example.com

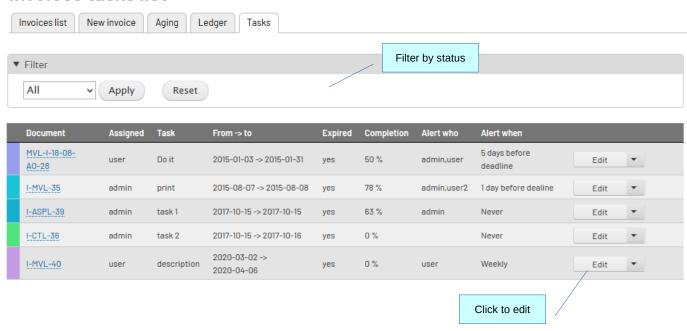


#### Invoice task

Task can be set for more precise invoice management.
A task is made from an Event + task.
It can be delimited by dates, assign to a user with notification patterns.

This function is linked to a server configuration (cron jobs). Consult server administrator for more details.

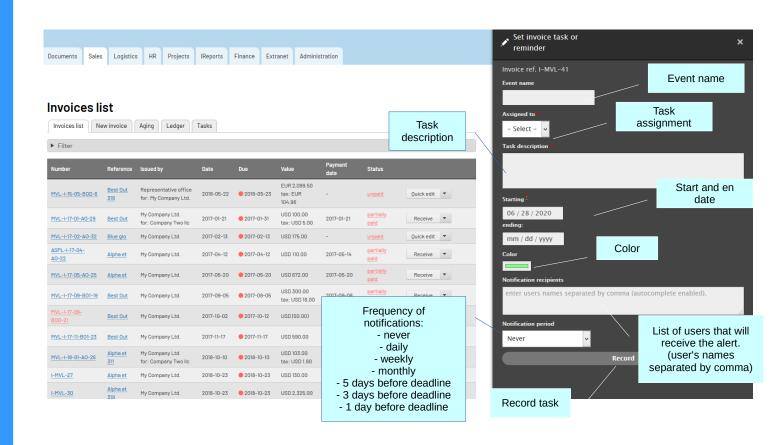
## Invoices tasks list





Invoice task

You can create or edit a task directly from the invoices list.
Each invoice can have 1 task.



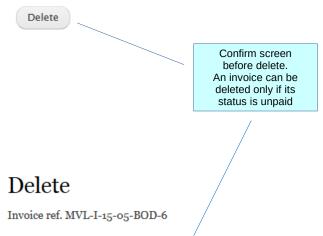


Invoice - delete

## Delete

Invoice ref. MVL-I-15-05-BOD-6

Are you sure you want to delete this invoice?



This invoice cannot be deleted because it has been fully or partially paid



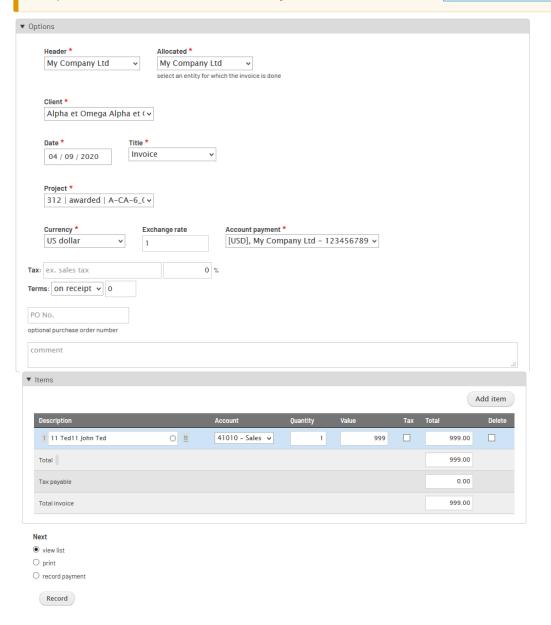
Invoice – clone

By cloning existing invoice, you create a copy of invoice with different reference number.
It is useful for recurring transactions



List

A Template invoice based on ref. I-MVL-37 . A new invoice will be generated.

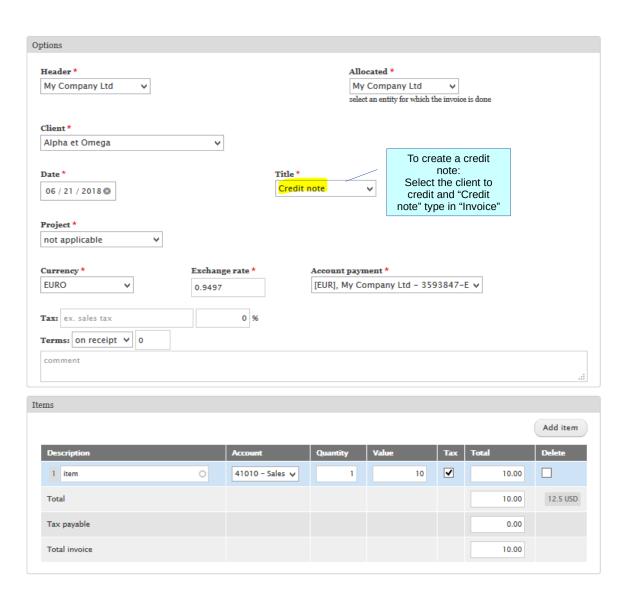


Example of cloned invoice



Credit note can be created in sales module.

A credit note is a credit given to a client on an invoice.





It can only be assigned to a specific invoice for compensation



Credit note have a special menu item to assign credit to an invoice

Edit

Assign credit note

Set alert [off]

Edit task

Print and share

Excel download

Delete

Clone



Assign credit note

# Assign credit to sales

### List Credit note ref. MVL-CN-17-09-BO1-20 Credit note can only be compensated with invoices with: 1) same client Credit invoice assignment \* 2) same currency 3) same tax rate if any MVL-I-17-09-BO1-19 Value 300.00 USD Balance: Amount with taxes 318.00 USD Client: Best Outlet store Detail of selected invoice for compensation Payment date \* Credit date 2017-09-06 Amount with taxes (USD) 106.00 Value of credit The full credit note amount is applied by default Record



Number

BO1-19

BO1-20

Excel

MVL-I-17-09-

MVL-CN-17-09-

Reference

Best Out

Best Out

Issued by

My Company

My Company

Ltd

Credit applied

 Date
 Due
 Value
 Payment date
 Status

 2017-09-05
 USD 300.00 tax: USD 18.00
 2017-09-06 paid
 partially paid

2017-09-06

(100.00)

tax: USD (6.00) After credit note is assigned status of document changed

Invoices list New invoice Aging Ledger Tasks
from: 2017-09-04 to: 2017-09-09

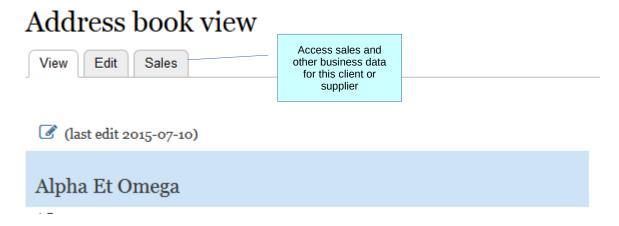
2017-09-05 2017-09-05

USD	Entry	Description		Debit	Credit	Status	
Best Outlet store							
opening 0.00 ( 0.00 )							
2017-09-05	1337 - 547	41010 Sales	USD		300.00	N	
2017-09-05	1339 - 549	22352 Tax payable USD	USD		18.00	N	
2017-09-06	1364 - 552	41010 Sales	USD	100.00		N	
2017-09-06	1365 - 553	22352 Tax payable USD	USD	6.00		N	
2017 00 08		12120 Mybank ac. 123456789	USD	106.00		N	
If finance module is available, ledger				212.00	318.00		
	ows invoice				106.00		
partially compensated by credit note						,	



Sales statistics

Statistics can be viewed from address book entry





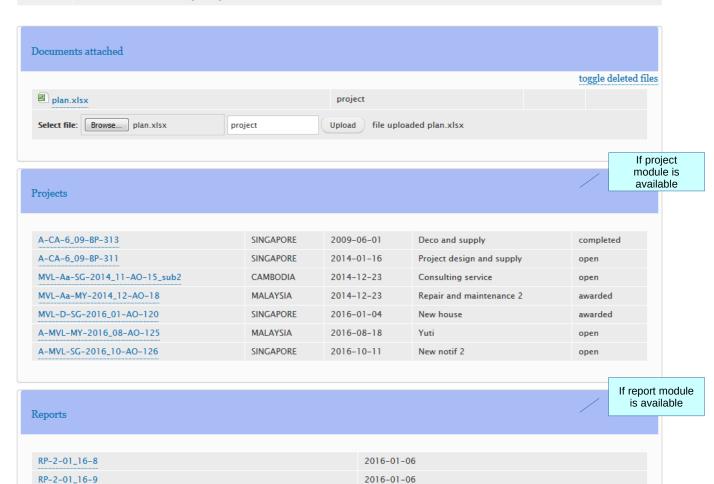
Sales statistics

## Sales data



#### Alpha et Omega

Comments [ edit ] Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum. [admin] – 2017-11-10





Sales statistics

#### Statistics

# Sales or purchases data

Requires "charts" module

## Projects by status

Open	Awarded	Completed	Closed
4	2	1	
		7	

#### Projects by year

2011 2012

2013

2014 | General trade: 1 | Item production: 1 | Design: 1

2015

2016 | General trade : 1 | Consulting : 1 | Design : 1

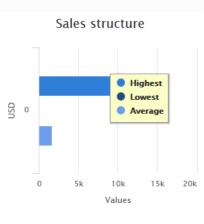
2017

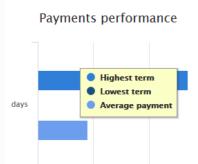
#### Sales

#### Total transactions: 19,751 USD



# Projects Open Awarded Completed Closed

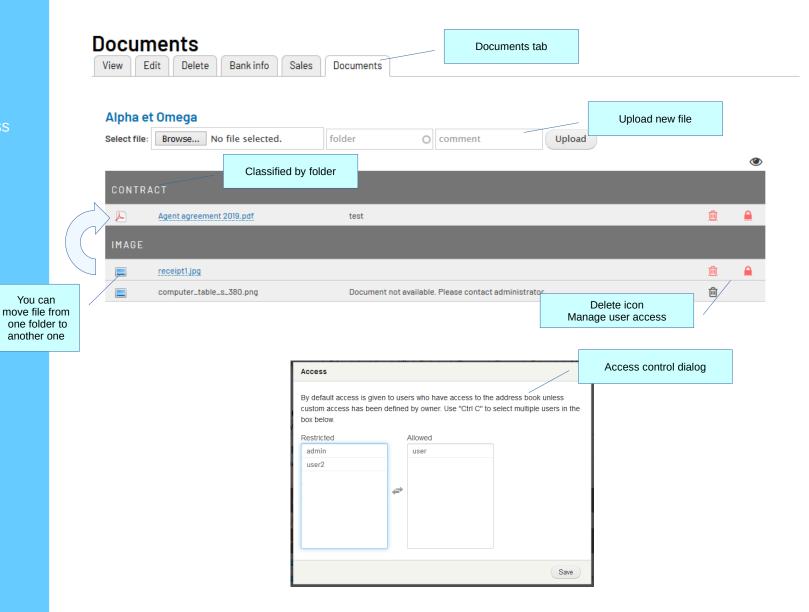






Sales documents

Documents are attached to Address Book entry





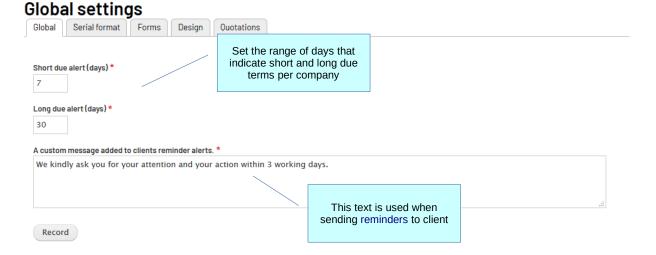
**Search documents** documents in main menu Search documents Administrate Search Companies list Contacts list New Type keyword a Search results ambc.jpg - 2019-01-27 - 10 Kb Indicates that the file is locked for sharing Alpha et Omega [Folder 2] Agent agreement 2019.pdf - 2019-09-23 - 3068 Kb Alpha et Omega [contract] Address book entry name

Search

Link to document folder



Global settings





Serial number format





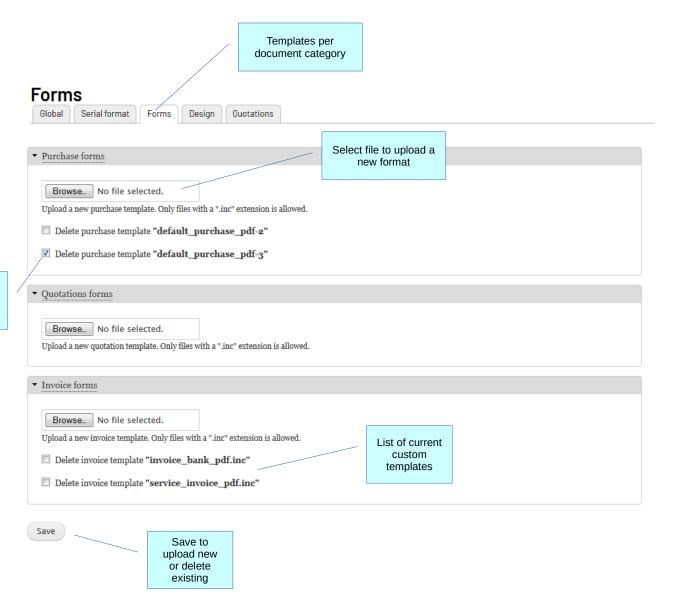
Forms settings

Use the forms settings to upload new documents templates per category or remove existing.

Note: if there is no custom template, the default format is used.

Note: see vendor for template design.

Click box to delete existing format





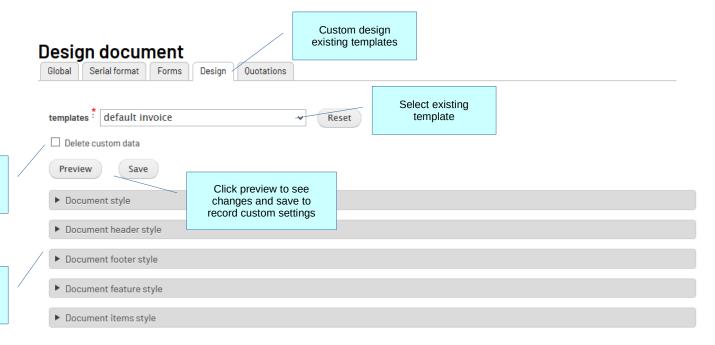
Forms design

Use the forms design to customize elements of Pdf templates

Delete current settings

Document

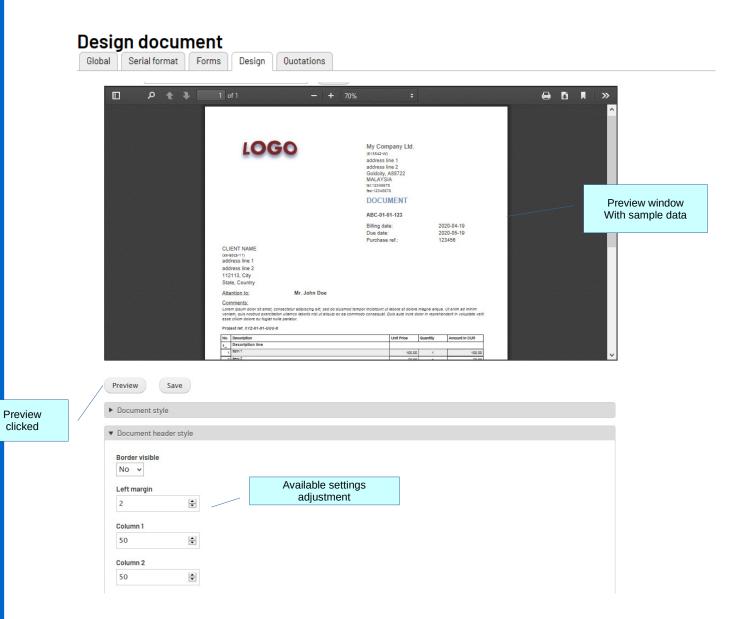
adjustable sections





Forms design

Use the forms design to customize elements of Pdf templates



Top ↑

clicked



**Quotations settings** 

Some fields can be displayed or not in quotation base on information needed. Their names can also be customized.

